Southfield Fire & Police Retirement System

Investment Performance Analysis

March 31, 2014



Independent, Professional Investment Consultants Since 1992.

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## **GLOBAL CAPITAL MARKETS REVIEW**

#### Periods Ending - 3/31/2014

#### **Quarterly Market Review**

U.S. economic strength improved, although at a slower pace than the third quarter, as the final GDP number for the fourth quarter came in at a 2.6% annual rate. Inflation rose by 1.39% in the first quarter. Janet Yellen began her term as chairperson of the Federal Reserve at the March meeting; her initial comments suggested a possible rate hike in 2015, although subsequent comments softened that stance.

U.S. equities continued their advance in the first quarter marking the seventh consecutive quarter with positive performance. Value stocks outperformed growth stocks across all capitalization ranges. Mid cap stocks (Russell Mid Cap, +3.53%) were the best performing capitalization size for the quarter. The Consumer Discretionary sector was the sole economic sector of the S&P 500 with negative returns for the quarter. The best performing sectors were Utilities (+9.41%), Health Care (+5.89%) and Financials (+3.17%). The weakest performers were the Consumer Discretionary (-2.14%), Telecommunication Services (+0.30%) and Consumer Staples (+0.47%) sectors.

Bond yields moved lower in January, then remained range bound in February and March with the 10-Year U.S. Treasury yield ending the quarter at 2.73%. Long-term bonds (Barclays U.S. Treasury Long, +7.10%) outperformed shorterterm bonds by a wide margin (Barclays U.S. Treasury 1-3 Years, +0.14%). High yield bonds (Barclays U.S. High Yield Corporate, +2.98%) continued to outperform investment-grade bonds (Barclays U.S. Aggregate, +2.94%).

Non-U.S. stocks (MSCI ACWI x-U.S., +0.61%) gave positive returns despite political and economic uncertainty in emerging markets and turmoil between Russia and the Ukraine. European stocks (MSCI Europe, net, +2.10%) outperformed Pacific region stocks (MSCI Pacific, net, -2.51%). Emerging Markets (MSCI EM net, -0.43%) posted only a slight loss despite events in Eastern Europe and sluggish growth in China. Developed markets (MSCI EAFE net, +0.66%) continued their outperformance over emerging markets.

#### U.S. Equity Market Indices

	<u>Quarter</u>	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Standard & Poor's 500	1.80	21.86	14.65	21.15	7.42
Russell 1000	2.06	22.44	14.75	21.73	7.80
Russell Mid Cap	3.53	23.51	14.37	25.55	10.05
Russell 2000	1.12	24.90	13.19	24.31	8.53
Russell Micro Cap	3.01	33.26	15.13	25.86	6.63
Internation	al Equity	y Marke	t Indice	S	
	<u>Quarter</u>	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
MSCI EAFE	0.77	18.07	7.71	16.55	7.03
MSCI ACWI x-US	0.61	12.81	4.60	16.02	7.59
MSCI Emerging Markets	-0.37	-1.07	-2.54	14.83	10.45
Global I	Fixed Inc	come In	dices		
	<u>Quarter</u>	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Barclays U.S. Aggregate	1.84	-0.10	3.75	4.80	4.46
Barclays Corporate H-Y	2.98	7.54	9.00	18.25	8.69
Barclays Global Agg x-US	5 2.79	3.24	2.06	5.24	4.47
	Other In	dices			
	<u>Quarter</u>	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
NAREIT - Composite	8.57	2.70	10.59	27.31	7.38
NCREIF Property Index	2.74	11.17	11.69	7.89	8.65
ML Convertible Bond	4.32	21.16	10.58	19.20	7.13
Broad Consumer Price	1.39	1.51	1.88	2.12	2.35
U.S. 91 Day Treasury Bill	0.01	0.07	0.08	0.11	1.65
HFRI FoF Composite	0.38	5.85	2.31	4.87	3.09



## **CONCLUSIONS AND RECOMMENDATIONS**

#### **Investment Performance Evaluation, First Quarter 2014**

1. Strong Total Fund return of +2.04% exceeded the Policy Index by 57 basis points due to outperformance from multiple managers.

2. Long-term results (10 years) remain ahead of objectives, and continue to rank favorably among U.S. public employee retirement plans.

3. Fiduciary Management was replaced by Morgan Dempsey in March 2014. The full quarter result for both managers combined was +2.82% (+2.23% from Morgan Dempsey for the month of March), which exceeded the Russell 2000 Index return of +1.12%.

4. Effective 1/01/2014, the investment policy mandate for the Bradford & Marzec portfolio transitioned to intermediate duration and will be measured against the Barclays Intermediate Aggregate index.

5. In the first quarter of probation (1/01 - 6/30/2014), both WHV Investment Management and Orleans Capital exceeded their benchmarks, by 0.73% and 1.75% respectively.

6. We did not detect any violations of investment policy or guidelines.

7. As of 5/08/2014, asset allocations are close to new policy targets.

#### **FUNdamental Facts**

1. The U.S. economy lost a total of 8.7 million jobs in 2008 and 2009. Since that time 8.2 million jobs have been recovered. At the current pace of job creation the economy should recoup the remaining jobs lost by the 2nd quarter. – Babson Capital

2. Corporations are returning cash to shareholders at a record pace. Share repurchases plus dividends paid reached \$214.4 billion in the 4th quarter, the second highest total on record after \$233.2 billion in 2007's 4th quarter. – Howard Silverblatt, S&P Dow Jones Indices

3. Analyst consensus first-quarter earnings per share growth projections for S&P 500 companies have dropped to 1-2% from 6-7% at the beginning of the year.

- Jack Ablin, CIO, BMO Private Bank

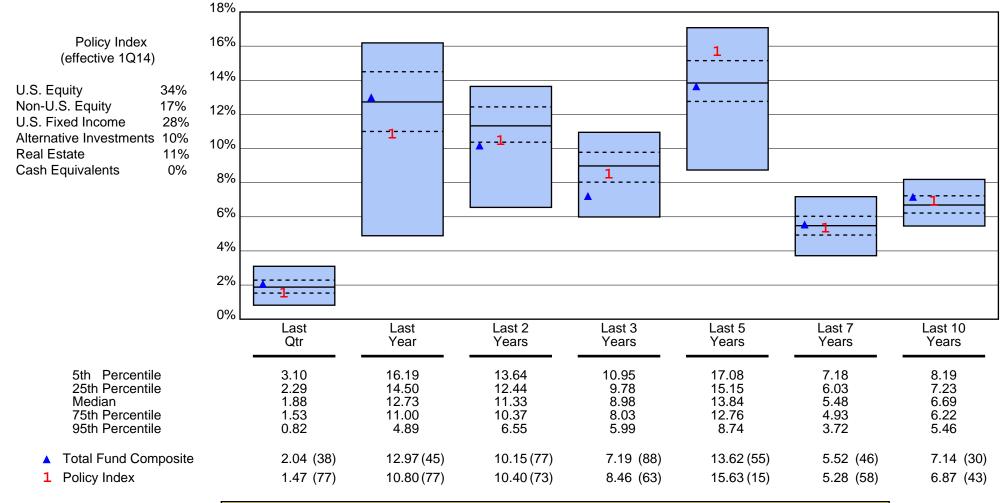
4. Health Care IPOs have outnumbered Technology IPOs 32 to 8 through the first quarter. The highest number of first quarter health care IPOs since 1996. - Barron's

5. Volatility returned in the first quarter. In the Russell 1000 alone, there were 22 stocks that fell more than 10% in March, but managed to post gains for the first quarter.

Bespoke Investment Group



## Southfield Fire & Police Retirement System Cumulative Performance Comparison Total Returns of Total Fund Public Sponsors Periods Ending 3/14



Quarterly Variance Analysis:

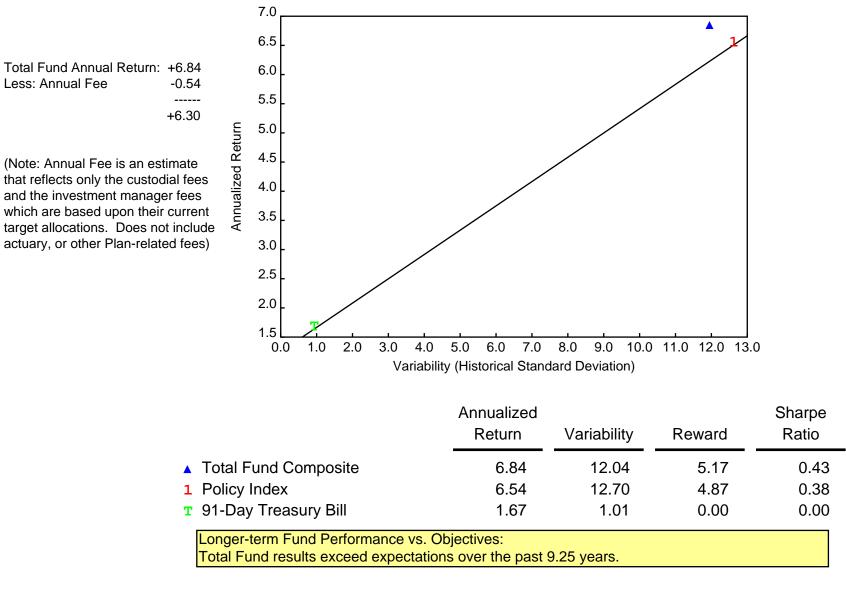
Strong Total Fund results exceeded the Policy Index due to outperformance from multiple managers.

(Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)





## Southfield Fire & Police Retirement System Quarterly Total Return Market Line Analysis Periods from 12/04 to 3/14

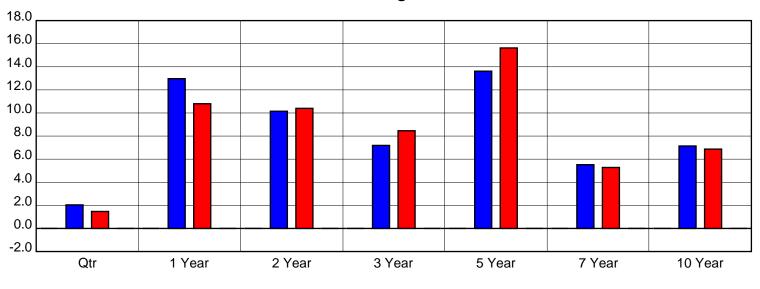




## Southfield Fire & Police Retirement System Asset Allocation vs Target & Policy Total Fund Composite As of 3/31/14

	Market				Policy
Manager	Value	Actual %	Target %	Policy %	Range %
Loomis Sayles LC Value	16,447,667.67	8.31	8.00		
Fiduciary Management	0.00	0.00	0.00		
Orleans Capital Mgmt - Energy Opport	4,543,710.55	2.29	2.00		
NTGI S&P Midcap 400 - Lending	19,395,525.49	9.79	9.00		
LSIA Dividend Aristocrats	25,077,928.09	12.66	10.00		
Morgan Dempsey	11,028,721.79	5.57	5.00		
Total Domestic Equity	76,493,553.59	38.63	34.00	34.00	30.00 - 70.00
1607 Capital Partners	14,280,572.89	7.21	7.00		
WHV Investment Mgmt	13,514,742.44	6.82	5.00		
Invesco International REIT	3,801,491.17	1.92	5.00		
Total International Equity	31,596,806.50	15.96	17.00	17.00	10.00 - 20.00
Avignon - Mortgage Loan	3,420,000.00	1.73	0.00		
Loomis Sayles Full Discretion	25,723,876.80	12.99	14.00		
Bradford & Marzec	25,935,968.65	13.10	14.00		
Total Domestic Fixed Income	55,079,845.45	27.81	28.00	28.00	20.00 - 50.00
Cash Reserve Acct	3,494,367.94	1.76	0.00		
Total Short Term	3,494,367.94	1.76	0.00	0.00	0.00 - 1.0
PRISA I	5,636,877.01	2.85	2.67		
PRISA II	3,830,218.46	1.93	2.67		
PRISA III	434,714.76	0.22	2.67		
JCR Capital Fund 2	2,006,022.00	1.01	3.00		
Total Real Estate	11,907,832.23	6.01	11.00	11.00	0.00 - 20.0
Nantucket Institutional	19,453,002.22	9.82	10.00		
Total Hedge Fund	19,453,002.22	9.82	10.00	10.00	0.00 - 20.00
Total Fund Composite	198,025,407.93	100.00	100.00		

## Southfield Fire & Police Retirement System Performance Bar Chart Total Fund Composite Periods Ending 3/31/14



Total Fund Composite

Policy Index

	Qtr	1 Year	2 Year	3 Year	5 Year	7 Year	10 Year
Total Return	2.04	12.97	10.15	7.19	13.62	5.52	7.14
Policy Index	1.47	10.80	10.40	8.46	15.63	5.28	6.87
Asset Growth (\$000)							
Beginning Market Value	196,215	184,277	184,738	196,824	152,593	230,151	197,711
Net Contributions & Withdrawals	-2,190	-9,239	-20,427	-33,456	-62,809	-89,848	-122,425
Gain/Loss + Income	4,000	22,987	33,715	34,658	108,242	57,723	122,740
Ending Market Value	198,025	198,025	198,025	198,025	198,025	198,025	198,025



#### **Commission Recapture Program**

								Current Quarter:
<u>Broker</u>	<u>2002 thru 2007</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>1Q2014</u>
Bank of New York *	\$69,018	\$14,084	\$9,820	\$9,338	\$6,458	\$5,200	\$2,796	\$399
Income to Fund	\$69,018	\$14,084	\$9,820	\$9,338	\$6,458	\$5,200	\$2,796	\$399

\* (formerly L, J&R)

\* Participants may include: Loomis Sayles, Fiduciary, WHV, and 1607 Capital

#### Securities Lending Program (Northern Trust)

	<u>2002 thru 2006</u>	<u>2008</u>	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	Current Quarter: 1Q2014
Gross Income	\$235,557	\$155,536	\$69,727	\$62,080	\$97,838	\$98,488	\$110,349	\$29,591
Less: Program Fees	\$102,114	\$59,290	\$23,496	\$24,795	\$39,093	\$39,342	\$44,072	\$11,816
Income To Fund	\$133,443	\$96,246	\$46,231	\$37,285	\$58,745	\$59,146	\$66,277	\$17,775



								Incept	Incept
Manager	1 Qtr	1 Year	2 Yrs	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Date	Ret
LSIA Dividend Aristocrats									
Total Return	0.97	18.82						6/30/12	22.90
S&P 500 Dividends Aristocrats	0.99	18.72						6/30/12	23.30
Variance	-0.02	0.10						6/30/12	-0.40
Rank	90	92							
Loomis Sayles LC Value									
Total Return	2.55	24.82	22.08	15.10	20.68	6.52	9.82	6/30/95	9.87
Russell 1000 Value	3.02	21.58	20.16	14.80	21.75	4.78	7.58	6/30/95	10.07
Variance	-0.47	3.24	1.92	0.30	-1.08	1.74	2.24	6/30/95	-0.20
Rank	53	27	25	42	74	39	12		
NTGI S&P Midcap 400 - Lending									
Total Return	2.82	21.32	18.64	12.87				6/30/09	21.64
S&P MidCap 400	3.04	21.25	19.53	13.37				6/30/09	21.84
Variance	-0.21	0.07	-0.88	-0.50				6/30/09	-0.20
Rank	46	75	89	86					
Fiduciary Management									
Total Return	0.58	21.06	15.71	13.14	23.75	9.99		9/30/05	11.87
Russell 2000	1.12	24.90	20.52	13.19	24.31	7.08		9/30/05	8.30
Variance	-0.54	-3.84	-4.81	-0.05	-0.56	2.91		9/30/05	3.57
Rank	84	88	94	75	78	17			



								Incept	Incept
Manager	1 Qtr	1 Year	2 Yrs	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Date	Ret
Orleans Capital Mgmt - Energy Opport									
Total Return	2.60	14.56	10.74	1.16	20.06			9/30/08	18.27
S&P 500 Energy Index	0.85	14.60	12.00	5.22	16.02			9/30/08	7.48
Variance	1.75	-0.03	-1.27	-4.06	4.05			9/30/08	10.79
Rank	23	98	99	99	90				
1607 Capital Partners									
Total Return	0.95	13.08	12.05	6.47	19.70	4.50		6/30/06	7.30
MSCI ACWI x-US	0.61	12.81	10.77	4.60	16.02	2.15		6/30/06	4.37
Variance	0.33	0.27	1.28	1.87	3.68	2.35		6/30/06	2.93
Rank	46	59	57	61	26	38			
WHV Investment Mgmt									
Total Return	1.34	12.01	9.97	1.95	17.73	5.96		6/30/06	7.51
MSCI ACWI x-US	0.61	12.81	10.77	4.60	16.02	2.15		6/30/06	4.37
Variance	0.73	-0.80	-0.81	-2.64	1.71	3.81		6/30/06	3.14
Rank	36	67	72	84	48	20			
Invesco International REIT									
Total Return	-1.42	-0.31	13.29	7.36	17.51			9/30/08	12.22
FTSE EPRA/NAREIT Global x-US	-1.20	-0.04	12.56	6.86	19.37			9/30/08	7.89
Variance	-0.22	-0.27	0.72	0.50	-1.86			9/30/08	4.33
Rank	92	90	17	72	20				



1 Qtr 2.05 1.20	1 Year	2 Yrs	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Date	Ret
1.20				1				
1.20							9/30/13	2.66
							9/30/13	1.07
0.84							9/30/13	1.59
18								10
2.93							9/30/13	5.09
1.84							9/30/13	1.70
1.09							9/30/13	3.39
15								8
0.00	0.00	-24.50	-15.78	-6.85			9/30/07	-3.69
1.18	4.41	4.44	4.75	5.06				
-1.18	-4.41	-28.94	-20.54	-11.91				
100	96	100	100	100				
2.49	12.19	10.59	7.94	10.55			6/30/08	4.72
0.36	5.96	5.49	2.52	4.87			6/30/08	0.63
2.13	6.22	5.10	5.42	5.68			6/30/08	4.09
9	8	12	6	14				
	1.09 15 0.00 1.18 -1.18 100 2.49 0.36 2.13	$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$						



								Incept	Incept
Manager	1 Qtr	1 Year	2 Yrs	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Date	Ret
Real Estate Composite									
Total Return	2.77	14.82	12.40	13.96	7.35	2.10	6.64	6/30/93	7.37
NFI-ODCE	2.47	13.71	12.24	13.04	7.31	2.97	7.11	6/30/93	7.76
Variance	0.30	1.11	0.16	0.91	0.04	-0.87	-0.47	6/30/93	-0.39
Rank	54	14	22	16	42	50	63		
PRISA I									
Total Return	2.45	13.76	11.70	13.28	7.18	2.61		12/31/05	4.58
NFI-ODCE	2.47	13.71	12.24	13.04	7.31	2.97		12/31/05	4.89
Variance	-0.02	0.06	-0.54	0.23	-0.13	-0.36		12/31/05	-0.31
Rank	62	24	30	20	45	44			
PRISA II									
Total Return	3.30	16.56	14.07	15.90	8.54	1.02		12/31/05	3.48
NFI-ODCE	2.47	13.71	12.24	13.04	7.31	2.97		12/31/05	4.89
Variance	0.83	2.85	1.83	2.86	1.24	-1.95		12/31/05	-1.41
Rank	43	10	12	8	33	71			
PRISA III									
Total Return	2.21	14.03						3/31/13	14.03
NFI-ODCE	2.47	13.71						3/31/13	13.71
Variance	-0.26	0.32						3/31/13	0.32
Rank	70	19							19



Manager	1 Qtr	1 Year	2 Yrs	3 Yrs	5 Yrs	7 Yrs	10 Yrs	Incept Date	Incept Ret
	i Qii	Trear	2115	5115	5115	1 115	10 115	Dale	Rei
Total Fund Composite	0.04	40.07	10.15	7.40	40.00	5 50	7 4 4	40/04/00	7.04
Total Return	2.04	12.97	10.15	7.19	13.62	5.52	7.14	12/31/88	7.84
Policy Index	1.47	10.80	10.40	8.46	15.63	5.28	6.87	12/31/88	8.80
Variance	0.57	2.17	-0.24	-1.27	-2.02	0.24	0.27	12/31/88	-0.96
Rank	38	45	77	88	55	46	30		



## Southfield Fire & Police Retirement System Risk Statistic Summary Quarterly 3 Year Ending 3/31/14

		Standard	Tracking		Historical	Historical	Information	Sharpe
Manager	Return	Deviation	Error	R-Squared	Beta	Alpha	Ratio	Ratio
LSIA Dividend Aristocrats	NA	NA	NA	NA	NA	NA	NA	NA
S&P 500 Dividends Aristocrats	NA	NA						
Loomis Sayles LC Value	15.10	17.96	2.49	0.99	1.10	-0.25	0.22	0.84
Russell 1000 Value	14.80	16.17						
NTGI S&P Midcap 400 - Lending	12.87	18.85	0.98	1.00	1.00	-0.11	-0.47	0.68
S&P MidCap 400	13.37	18.82						
Fiduciary Management	13.14	16.99	5.27	0.95	0.83	0.46	-0.15	0.77
Russell 2000	13.19	20.04						
Orleans Capital Mgmt - Energy Opport	1.16	24.72	7.66	0.93	1.20	-1.04	-0.40	0.04
S&P 500 Energy Index	5.22	19.88						
1607 Capital Partners	6.47	16.48	2.60	0.98	0.96	0.48	0.63	0.39
MSCI ACWI x-US	4.60	17.04						
WHV Investment Mgmt	1.95	20.49	6.47	0.92	1.15	-0.68	-0.31	0.09
MSCI ACWI x-US	4.60	17.04						
Invesco International REIT	7.36	18.53	1.99	0.99	1.06	0.05	0.34	0.39
FTSE EPRA/NAREIT Global x-US	6.86	17.41						
Bradford & Marzec	NA	NA	NA	NA	NA	NA	NA	NA
Barclays Intm Aggregate	NA	NA						



## Southfield Fire & Police Retirement System Risk Statistic Summary Quarterly 3 Year Ending 3/31/14

		Standard	Tracking		Historical	Historical	Information	Sharpe
Manager	Return	Deviation	Error	R-Squared	Beta	Alpha	Ratio	Ratio
Loomis Sayles Full Discretion	NA	NA	NA	NA	NA	NA	NA	NA
Barclays U.S. Aggregate	NA	NA						
Avignon - Mortgage Loan	-15.78	25.12	25.11	0.00	1.61	-3.48	-0.66	-0.63
Citi 2yr Treasury +4%/yr	4.75	0.54						
Nantucket Institutional	7.94	4.69	1.28	0.91	0.95	1.33	4.16	1.68
HFRI Diversified FoF Index	2.52	4.81						
Real Estate Composite	13.96	1.81	0.99	0.87	1.10	-0.09	0.85	7.66
NFI-ODCE	13.04	1.33						
PRISA I	13.28	1.81	1.00	0.86	1.06	-0.14	0.21	7.27
NFI-ODCE	13.04	1.33						
PRISA II	15.90	2.14	1.56	0.75	1.18	0.10	1.68	7.39
NFI-ODCE	13.04	1.33						
PRISA III	NA	NA	NA	NA	NA	NA	NA	NA
NFI-ODCE	NA	NA						
Total Fund Composite	7.19	10.48	1.58	0.98	1.06	-0.40	-0.72	0.68
Policy Index	8.46	9.79						



## Southfield Fire & Police Retirement System Large Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 3/14

	28%				
Manager Biography: Hired in April 2012 with funding of \$14 million.	26%			L	
	24%				
	22%				
	20%				
			L 1		
Fee schedule: First \$10mm 10 bps Next \$40mm 8 bps Next \$50mm 6 bps	18%				
	16%				
	14%				
	12%				
Current Fee: 9 bps	10%				
	8%				
	6%				
	4%				
	2%				
	0%	<u>r</u> 1			
		Last	Last		
		Qtr	Year	_	
5th Percentile		3.51	26.96		
25th Percentile Median		2.43 1.88	22.99 22.05		
75th Percentile		1.00	22.05		
95th Percentile		0.75	17.75		
sourr ercentile		0.73	11.15		
L LSIA Dividend Aristocrats		0.97 (90)	18.82 (92)		
1 S&P 500 Dividends Ari	istocrats	0.99 (90)	18.72 (93)		

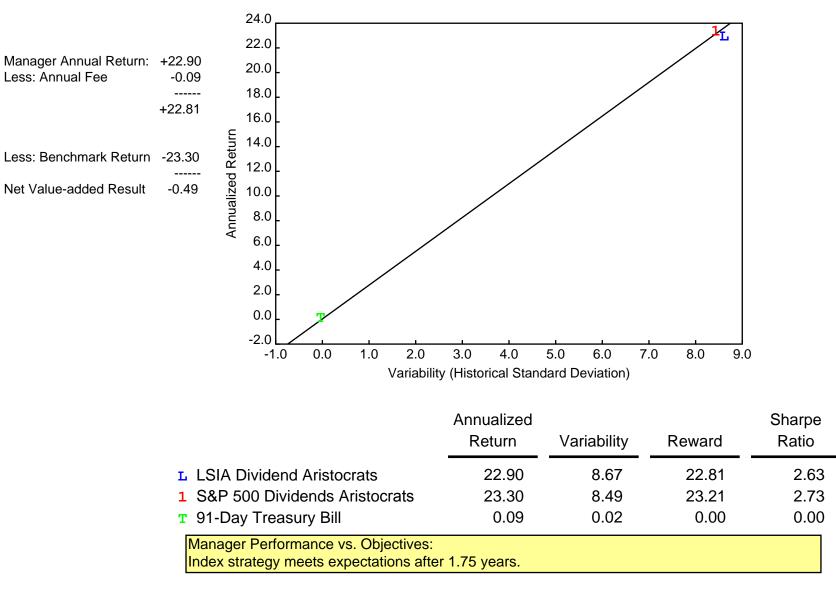
Quarterly Variance Analysis: Performance was in-line with the index. This index normally contains about 50 stocks. (Note: numbers in parentheses reflect actual peer group rankings. 1 = high; 99 = low)



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Returns for periods greater than one year are annualized.

## Southfield Fire & Police Retirement System Quarterly Total Return Market Line Analysis Periods from 6/12 to 3/14



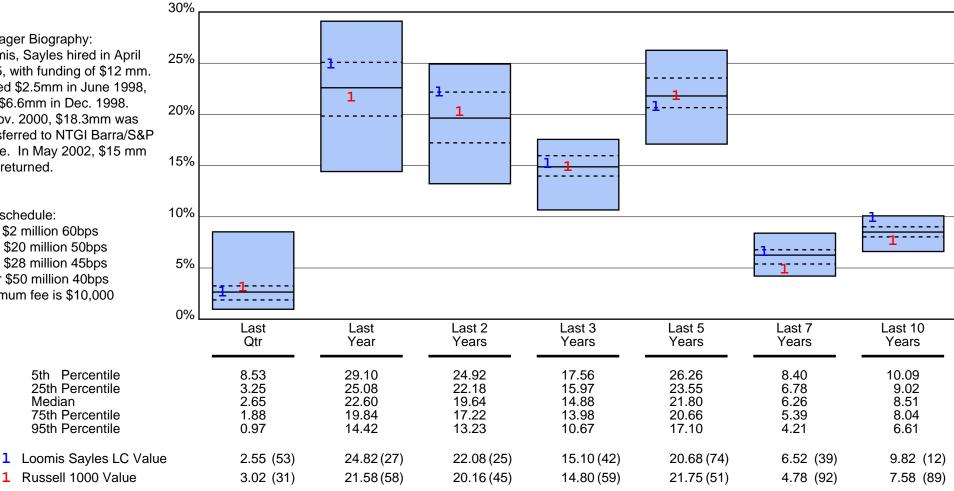


## Southfield Fire & Police Retirement System Large Value Cumulative Performance Comparisons **Total Returns of Equity Portfolios** Periods Ending 3/14

Manager Biography: Loomis, Sayles hired in April 1995, with funding of \$12 mm. Added \$2.5mm in June 1998, and \$6.6mm in Dec. 1998. In Nov. 2000, \$18.3mm was transferred to NTGI Barra/S&P Value. In May 2002, \$15 mm was returned.

Fee schedule: First \$2 million 60bps Next \$20 million 50bps Next \$28 million 45bps Over \$50 million 40bps Minimum fee is \$10,000

Median

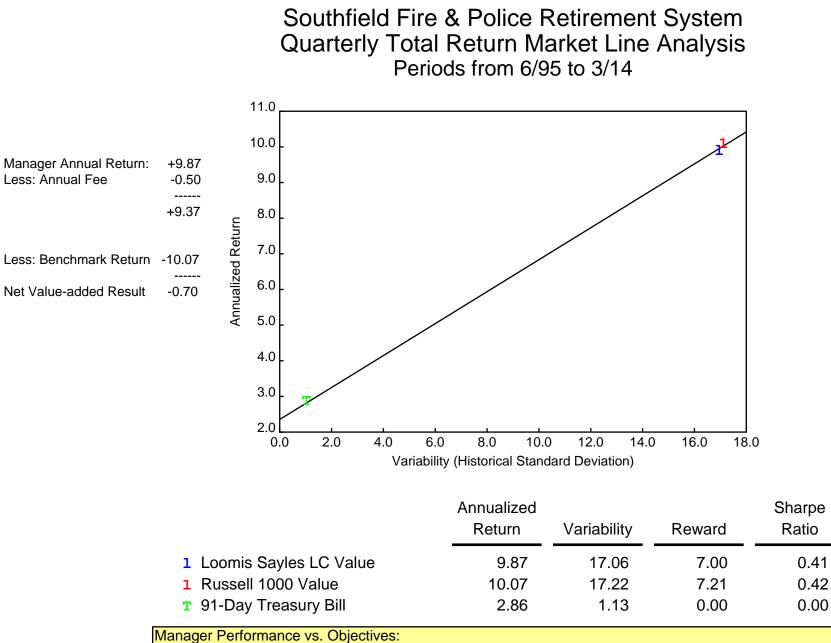


Quarterly Variance Analysis:

Underperformance is primarily attributed to the combination of stock selection and an overweight position in the poorly-performing Consumer Discretionary sector.

Underperformance in 2Q12, 2Q11, and 3Q11, combined with poor results in 2010 are impacting 3- and 5-years results. (Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)

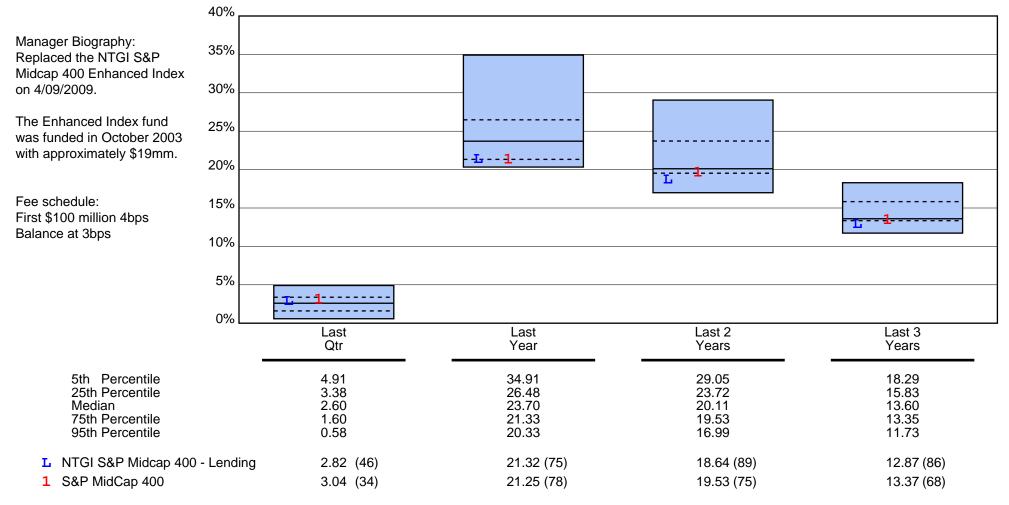




While portfolio manager trails expectations after 18.75 years, results for the past 10 years exceed expectations.



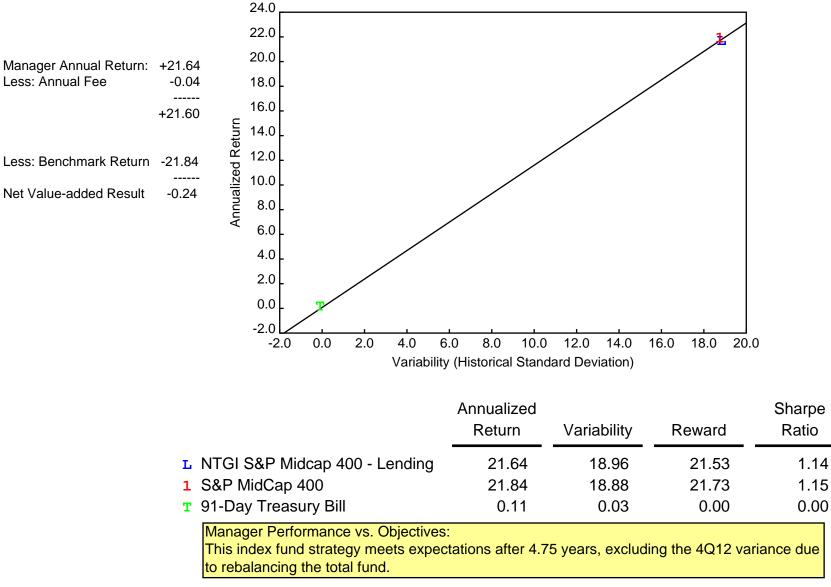
## Southfield Fire & Police Retirement System Midcap Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 3/14



This is a non-proprietary fund designed to approximate the risk and return of the S&P 400 Index. Any performance difference is generally the result of trading costs, and should be minimal. The fund and benchmark are rebalanced every December. The universe is comprised of equity managers classified as medium capitalization with yield and earnings characteristics tending to market-like levels. (Note: the numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)



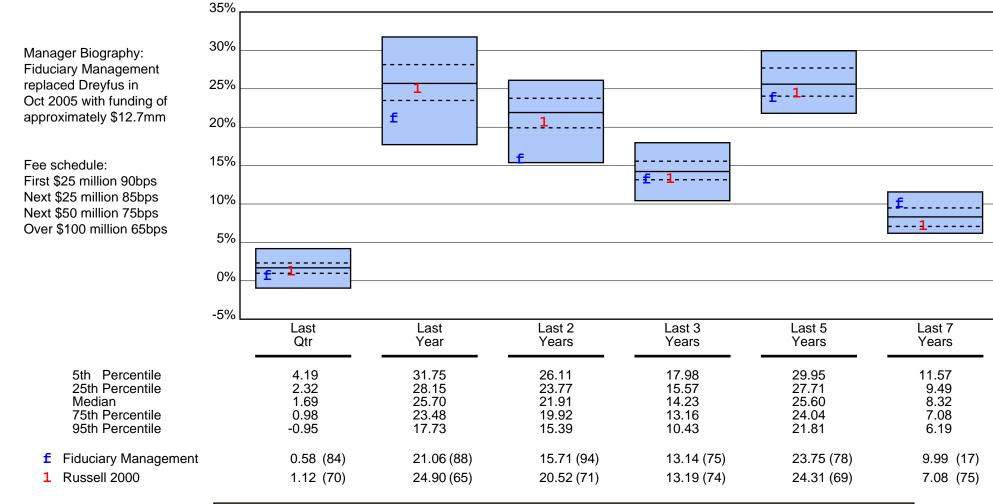
## Southfield Fire & Police Retirement System Quarterly Total Return Market Line Analysis Periods from 6/09 to 3/14



Sharpe Ratio = Reward / Variability



## Southfield Fire & Police Retirement System Small Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 3/14



Quarterly Variance Analysis:

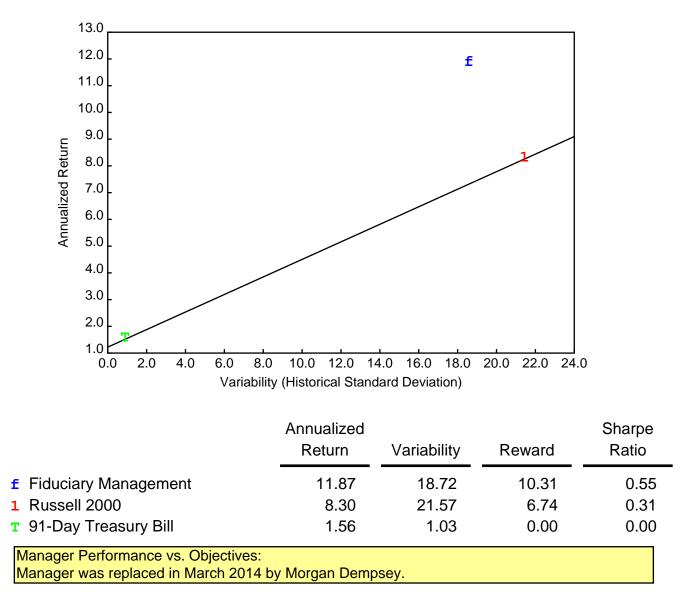
Manager was replaced by Morgan Dempsey in March 2014.

The full quarter result for both managers combined was +2.82%, which exceeded the Russell 2000 Index.

(Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)

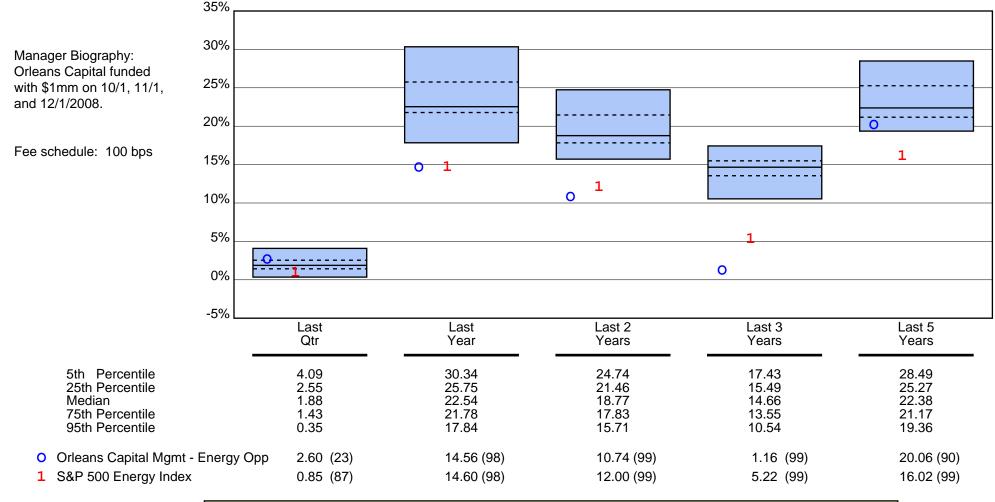


## Southfield Fire & Police Retirement System Quarterly Total Return Market Line Analysis Periods from 9/05 to 3/14





## Southfield Fire & Police Retirement System All Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 3/14



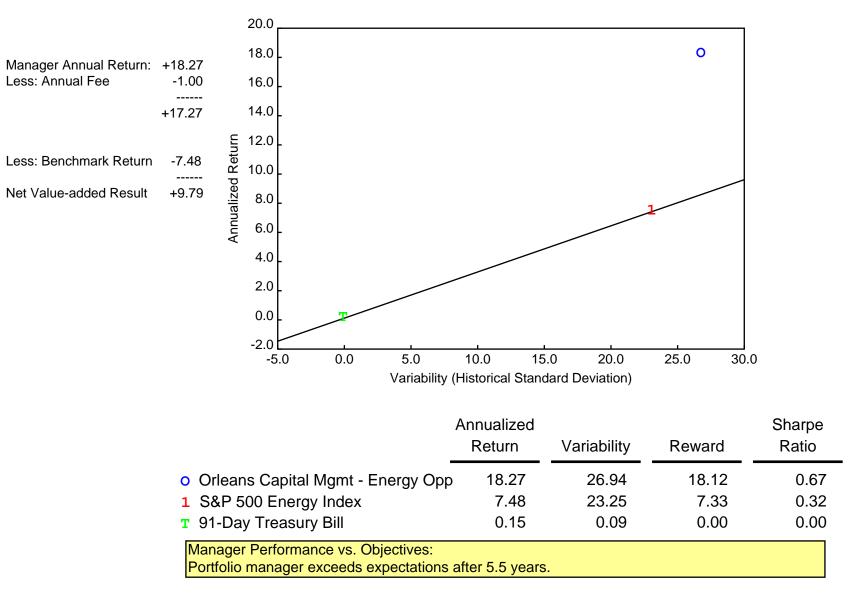
Quarterly Variance Analysis:

Outperformance is primarily attributed to strong selection among stocks of Oil exploration and producers. Halliburton (+16.35%) and Baker Hughes (+17.97%) were leading contributors to results.

(Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)

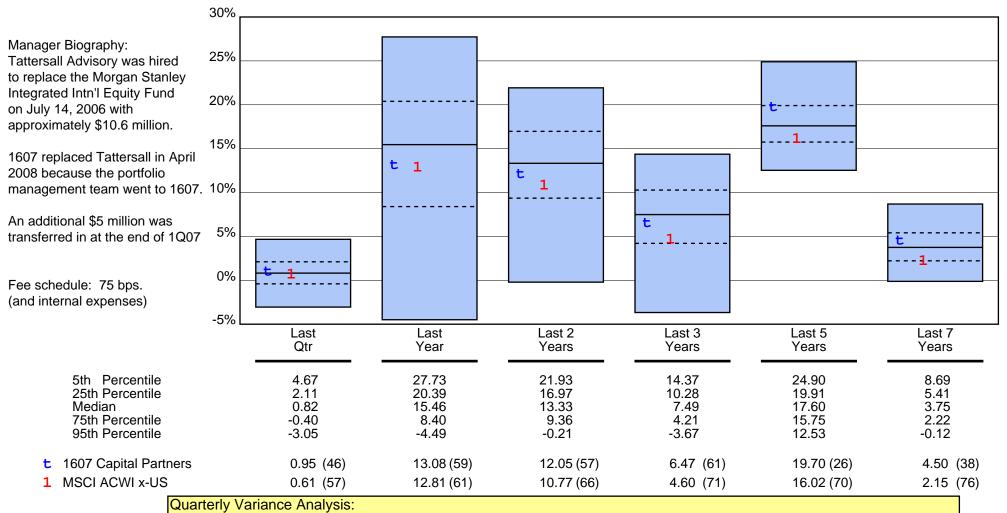


## Southfield Fire & Police Retirement System Quarterly Total Return Market Line Analysis Periods from 9/08 to 3/14





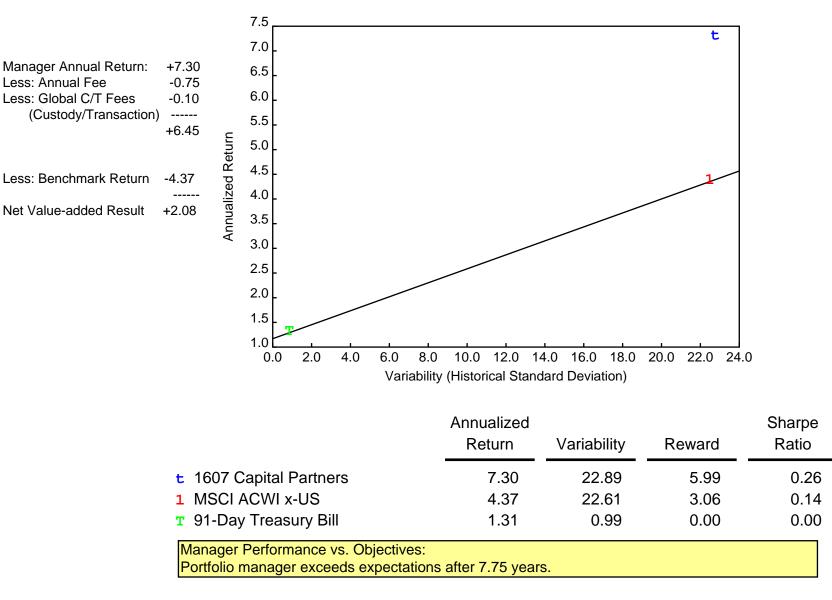
## Southfield Fire & Police Retirement System Cumulative Performance Comparison Total Returns of International Equity Portfolios Periods Ending 3/14



Slight outperformance is due to good results from funds invested in the U.K. and Europe within small/mid-cap companies. The manager acknowledges differences in total portfolio valuation with the custodian on a quarter-to-quarter basis. Exposure to emerging markets was approximately 24.4% of the portfolio. At the end of the quarter, 1607 held 104 closed-end funds. The universe consists of about 315 funds. (Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)

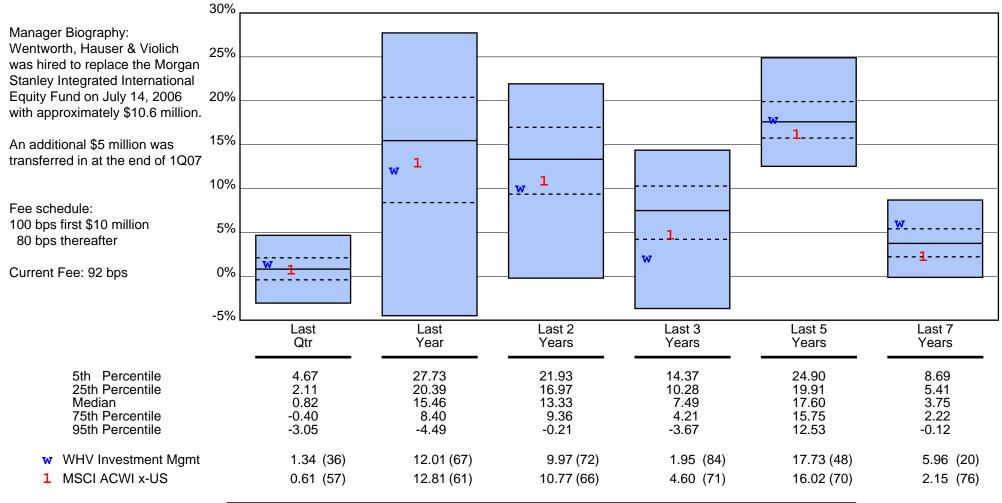


## Southfield Fire & Police Retirement System Quarterly Total Return Market Line Analysis Periods from 6/06 to 3/14





## Southfield Fire & Police Retirement System Cumulative Performance Comparison Total Returns of International Equity Portfolios Periods Ending 3/14

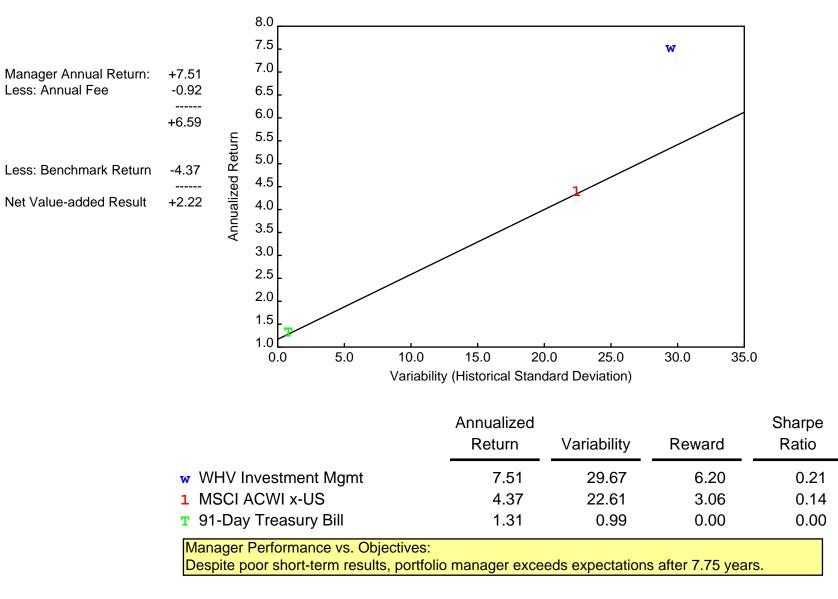


Quarterly Variance Analysis:

Outperformance is primarily attributed to strong stock selection in the Energy sector. The manager is consistent with their longer-term global investment themes and stock selection strategy, while acknowledging the slow-down in global growth will hurt performance for awhile. (Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)

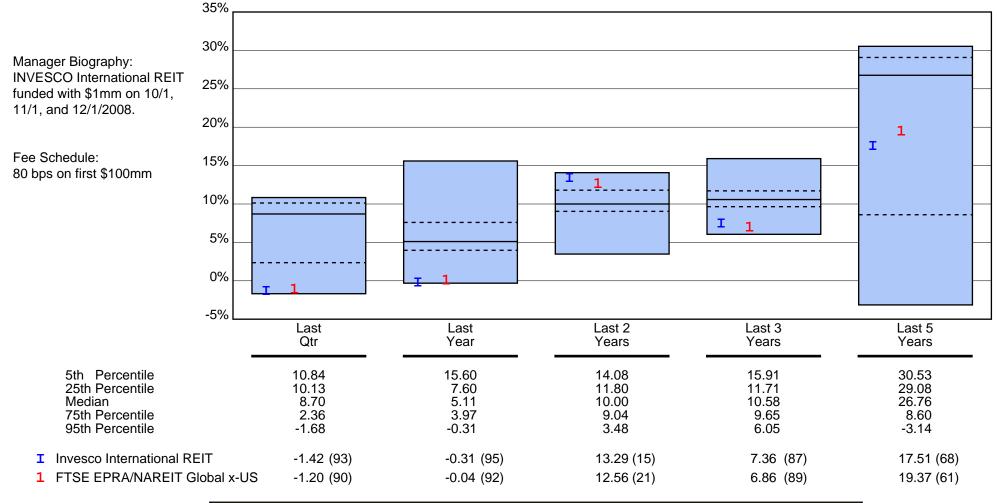


## Southfield Fire & Police Retirement System Quarterly Total Return Market Line Analysis Periods from 6/06 to 3/14





## Southfield Fire & Police Retirement System Cumulative Performance Comparison Total Returns of Public REIT Portfolios Periods Ending 3/14



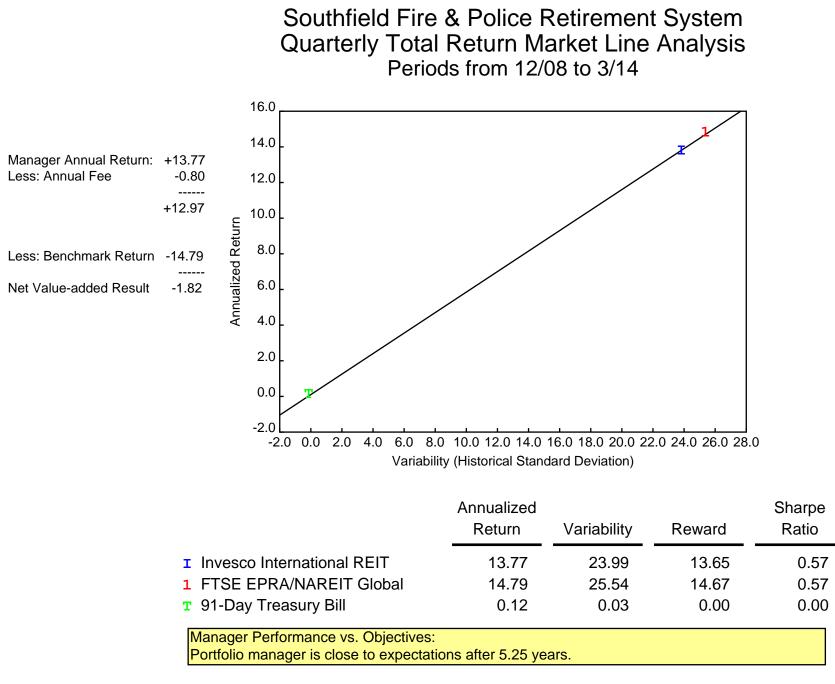
Quarterly Variance Analysis:

Slight underperformance is attributed to market allocation decisions, particularly the underweighting of Europe, which performed well during the quarter.

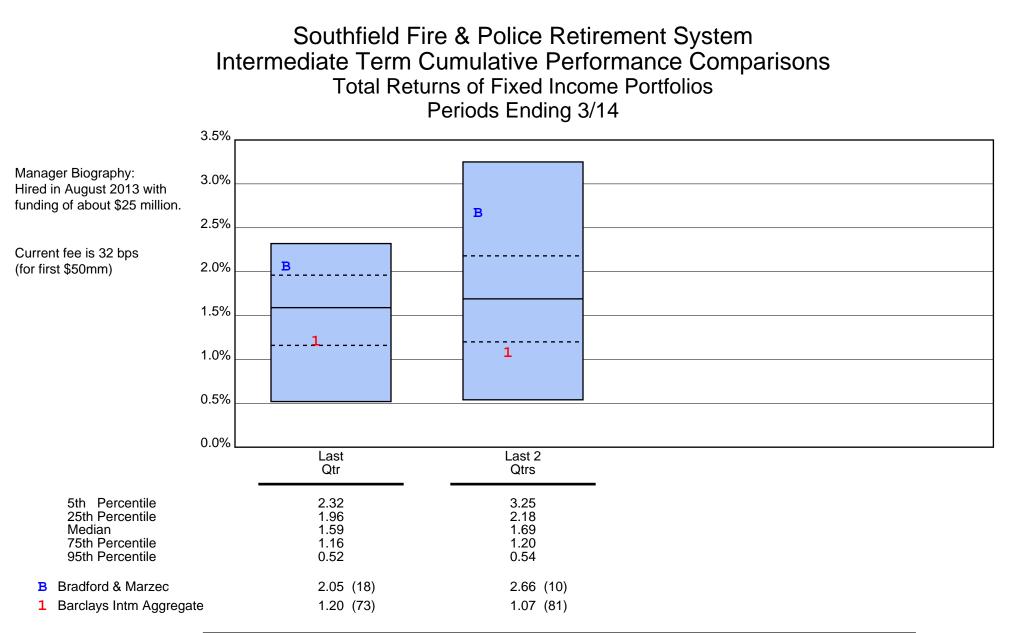
(Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)



Returns for periods greater than one year are annualized.







Quarterly Variance Analysis:

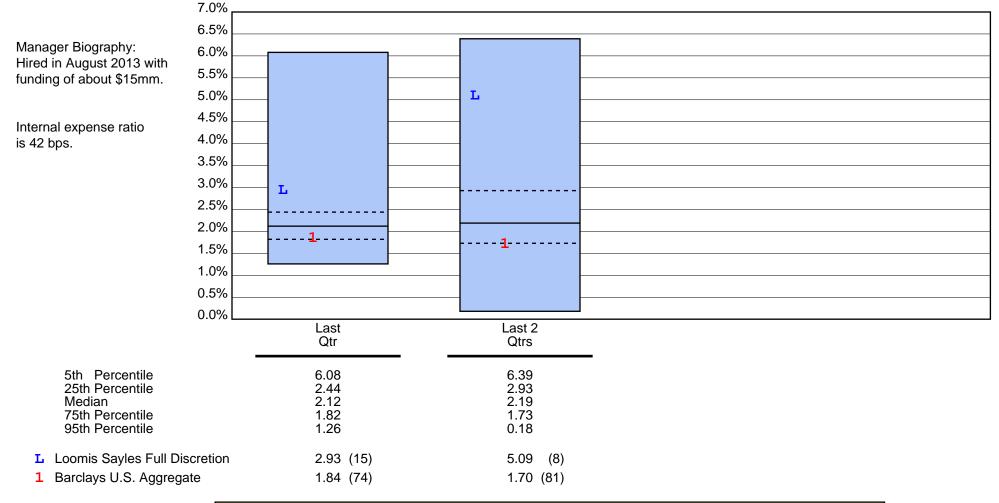
Outperformance is primarily attributed to good securities selection among investment-grade corporate bonds. Exposure to high-yield bonds further strengthened results.

(Note: numbers in parentheses reflect actual peer rankings. 1 = high: 99 = low)



Returns for periods greater than one year are annualized.

## Southfield Fire & Police Retirement System Fixed Income Core Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 3/14



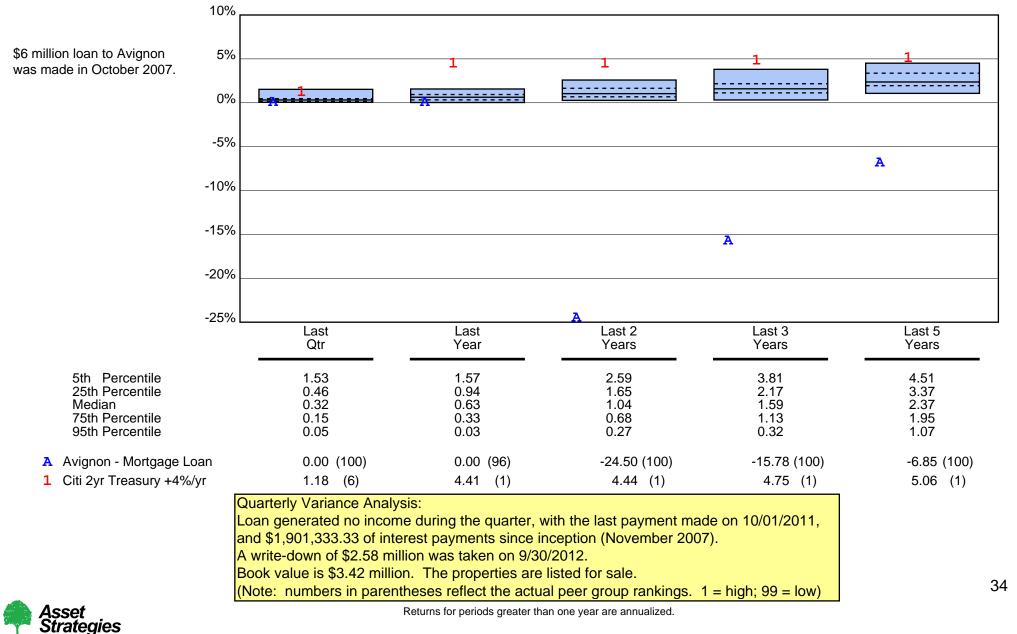
Quarterly Variance Analysis:

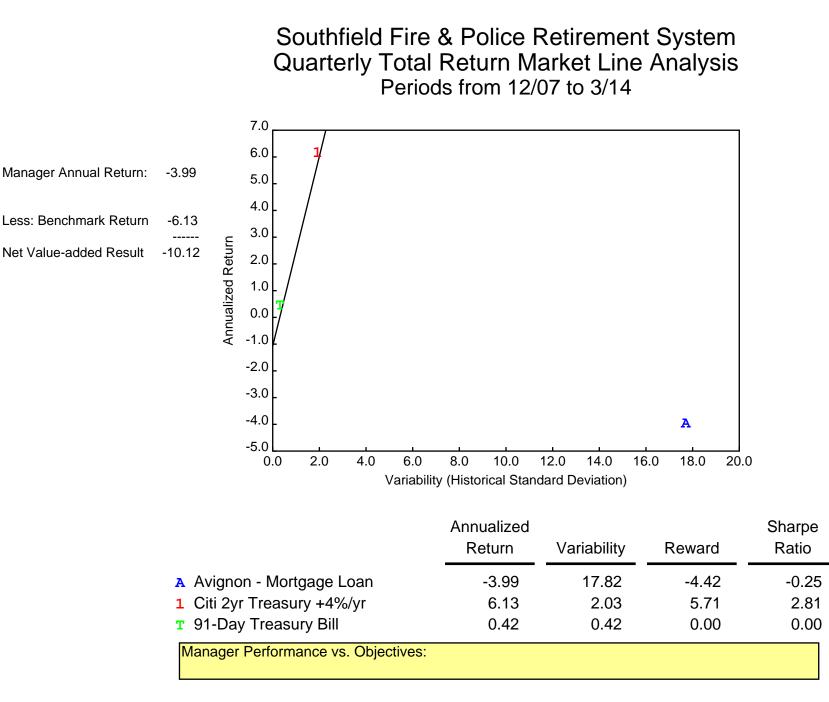
Significant outperformance is primarily attributed to good security selection in investment-grade bonds and the outside-of-benchmark exposure to high-yield and non-U.S. bonds.

(Note: the numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)



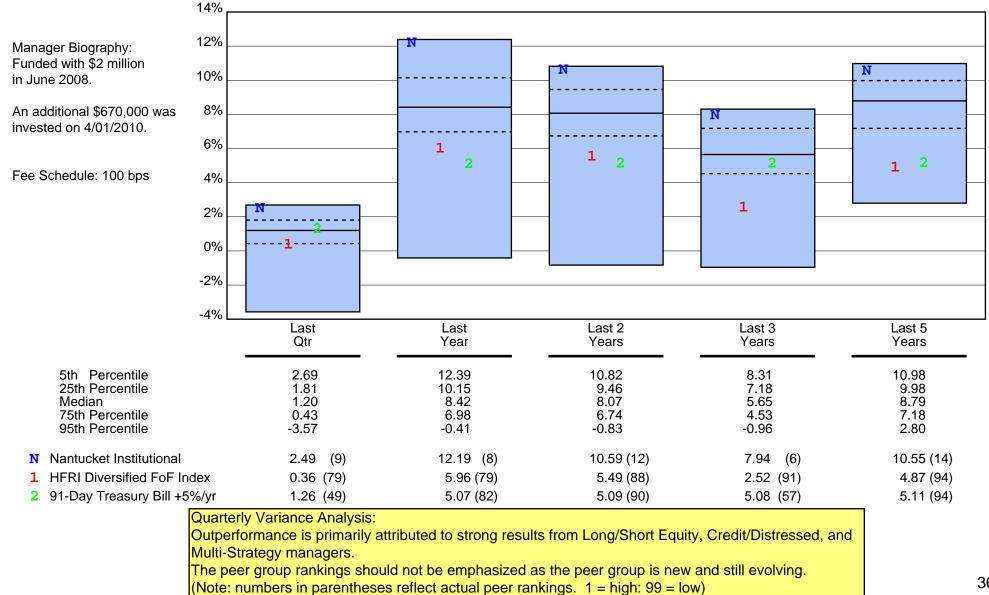
## Southfield Fire & Police Retirement System Short Term Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 3/14







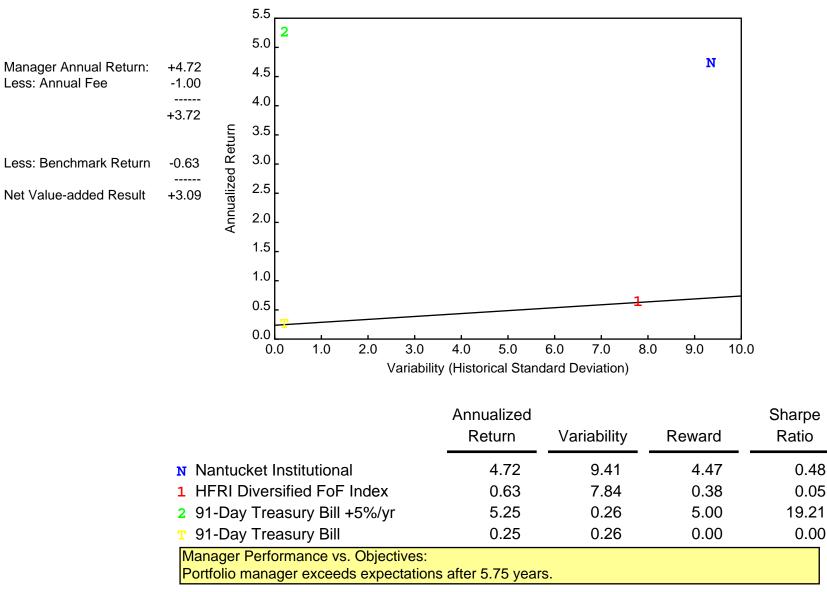
## Southfield Fire & Police Retirement System Cumulative Performance Comparison Total Returns of Fund of Funds Hedge Funds Periods Ending 3/14





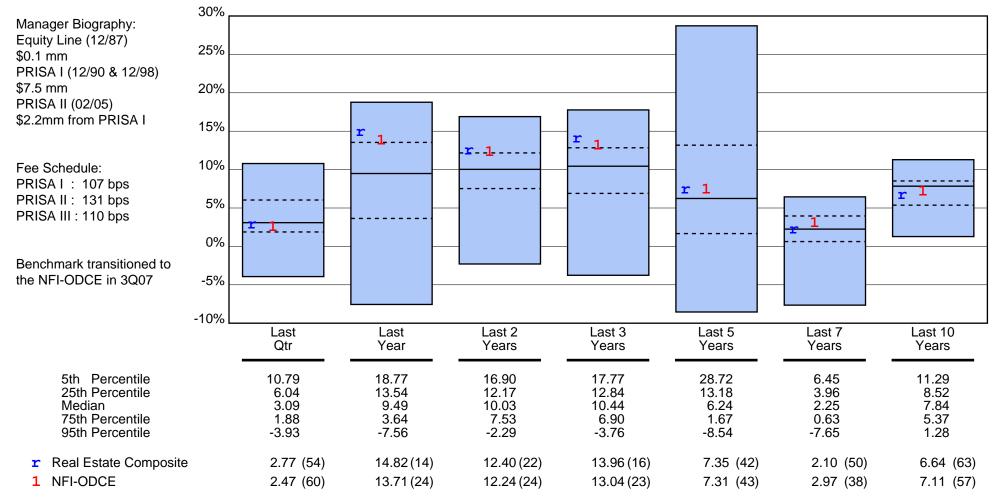
Returns for periods greater than one year are annualized.

## Southfield Fire & Police Retirement System Quarterly Total Return Market Line Analysis Periods from 6/08 to 3/14

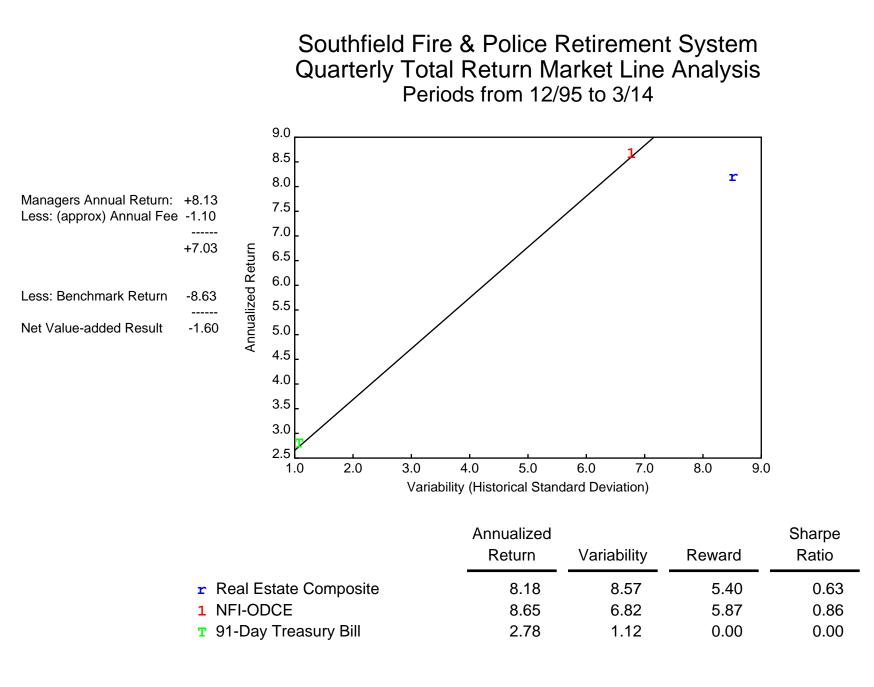


Sharpe Ratio = Reward / Variability



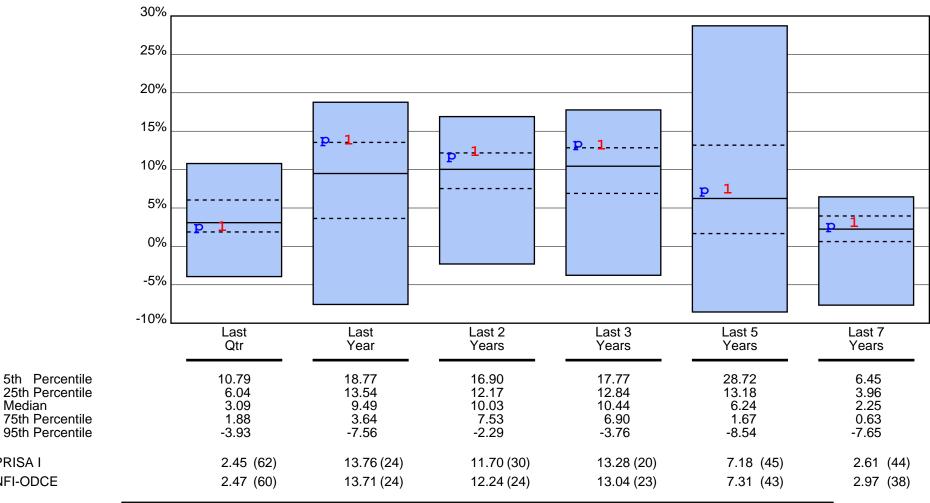












Quarterly Variance Analysis:

PRISA I provided a 1.18% income return and 1.27% appreciation return (total of +2.45% before fees). Appreciation was strongest in office and industrial properties.

(Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)

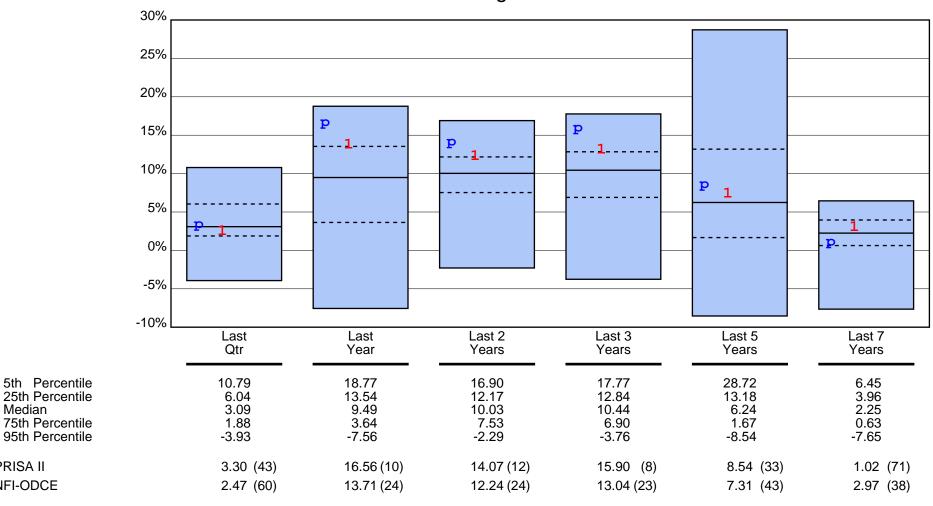


Median

PRISA I

1 NFI-ODCE

р



Quarterly Variance Analysis:

PRISA II provided a 1.04% income return and 2.26% appreciation return (total of +3.30% before fees). Appreciation was strongest in apartment properties (+6.50%), accounting for half of the Fund's appreciation. Appreciation was driven by developments nearing completion or in lease-up as well as a reduction in real estate taxes. (Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)

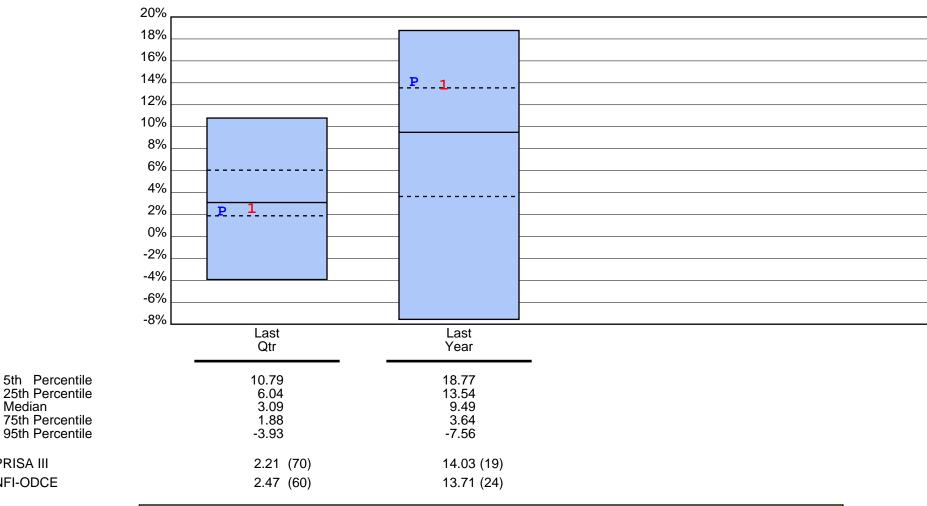


Median

PRISA II

1 NFI-ODCE

p



Quarterly Variance Analysis:

PRISA III provided a 1.20% income return and 1.01% appreciation return (total of +2.21% before fees). Appreciation was strongest in apartment and office properties due to positive leasing activity.

(Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)



Median

P PRISA III

1 NFI-ODCE

#### Southfield Fire & Police Retirement System Summary of Alternative Investments Period Ending: December 31, 2013

(One Quarter in Arrears)

					Distributions							
	Vintage	Committed	Called	%	Return of			Fair	Total	Dist.		
	Year	Capital	Capital	Called	Capital	Income	Total	Mkt Value <sup>1</sup>	Mkt Value <sup>2</sup>	Multiple <sup>3</sup>	MoCC <sup>4</sup>	IRR⁵
JCR Capital - JCR Fund II	2012	\$5,000,000	\$3,098,287	62%	\$955,290	\$470,643	\$1,425,933	\$2,006,022	\$3,431,955	0.46	1.11	N/A

#### Quarterly Analysis:

Target IRR (net) for the life of JCR CRE Finance Fund II is 15%. The expected life for JCR Fund II is through February 2017. \$704,072 of capital was called during the quarter. A distribution of \$706,661 was made during the quarter. JCR Fund II has made 17 investments. 5 investments have been fully realized with the following IRR and multiple for each (in order of realization date): 17.6% and 1.17x; 23.9% and 1.27x; 50.4% and 1.47x; 28.4% and 1.33x; 29.4% and 1.29x. The remaining investments are currently meeting or exceeding JCR's expectations established prior to investing.

<sup>1</sup>Fair Market Value represents all Called Capital plus Net Income or Loss less Capital Distributions

<sup>2</sup>Total Market Value is the sum of Total Distrubtions and Fair Market Value of unrealized investments

<sup>3</sup>Distribution Multiple - measure of Total Distributions paid to the investor relative to the total Called Capital (Realized Return)

<sup>4</sup>Multiple of Called Capital - measure of the Total Distributions paid to investors plus the Fair Market Value of the unrealized investments relative to total Called Capital (Total Return)

<sup>5</sup>Internal Rate of Return (IRR) will not be calculated until the conclusion of the investment period (typically 2-3 years from the vintage year) for each fund *Note: Distribution Multiple and Multiple of Called Capital are net of all fees and expenses* 



# Southfield Fire & Police Retirement System About This Report

The Board of Trustees of the Southfield Fire and Police Retirement System retained Asset Strategies Portfolio Services, Inc. to evaluate the performance of the external investment managers. LS Investment Advisors, Northern Trust Global Advisors, Loomis Sayles & Company, Fiduciary Management, Morgan Dempsey, Orleans Capital, 1607 Capital, INVESCO, WHV Investment Management, Bradford & Marzec, JCR Capital, Prudential Real Estate Investors, and Nantucket are the investment managers.

Northern Trust invests the Plan's cash and holds various commingled investment funds.

This report was prepared using data compiled from the monthly custodial statements provided by the Northern Trust Company. Asset Strategies does not warrant the accuracy of data provided to us by others, but does attempt to obtain and utilize reliable information.

This report contains analysis of both the total fund and the individual managers' performance over various time periods. The returns calculated by investment managers will occasionally differ (albeit slightly) from the returns calculated by Asset Strategies. This difference is generally explained by any one or a combination of the following: a) managers account for securities purchases, sales, and cash flows on a mid-month basis, while Asset Strategies accounts for transactions on the date of occurrence, b) the pricing sources used by the managers are different from the sources used by the custodian, c) managers report purchases and sales on a trade date basis, while custodial banks generally report on a settlement date basis, d) managers and custodians differ in their method and timing in accounting for accrued income.

Performance for periods greater than one year is annualized and gross-of-fees, unless stated otherwise. Prior investment results are not a guarantee of future performance.



# Southfield Fire & Police Retirement System Investment Policy Summary (amended March 2014)

#### Investment Objectives:

\*To earn an average annual return of 7.75% over rolling fiveyear periods.

\*To earn an average annual, real return of 3.75% after inflation over rolling five-year periods.

\*To meet the assumed actuarial rate of return with a highdegree of probability.

\*To rank in the 50th percentile over twelve month rolling periods and in the 40th percentile over rolling five-year periods, among public employee retirement funds.

#### Managers' Objectives:

\*To exceed their performance return standard with equal or less risk over all three-year periods.

#### Asset Allocation Policy:

Asset Class	<u>Target</u>	<u>Ranges</u>
U.S. Equities	34%	35-70%
Non-U.S. Equities	17%	10-20%
Global Fixed Income	28%	20-50%
Real Estate	11%	0-20%
Alternate Investments	10%	0-20%
Cash Equivalents	0%	0-1%

### Equity Portfolios:

\*No more than 5% of the portfolio may be invested in the stock of any one company.

\*No more than 10% of the portfolio may be invested in ADRs.

### Fixed Income Portfolios:

\*No more than 5% of the portfolio may be invested with one issuer, except for U.S. Treasury and Agency securities.
\*No more than 15% of the portfolio in below investment grade.
\*No more than 30% of total assets in non-U.S. dollar denominated securities. At least 75% of any non-U.S. currency exposure must be hedged. May invest beyond the 30% limit in Yankee and Euro issues.

### Other Portfolio Guidelines:

\*Managers are expected to be fully invested at all times. However, they may raise cash if this is deemed appropriate under the circumstances.

\*Leveraging the portfolio is prohibited.

\*Derivative contracts only as permitted

\*Additional investment policies and guidelines are contained in the formal Statement Investment Policies, Procedures, and Objectives. \*All investment managers should follow State of Michigan laws governing the investment of public retirement plan assets.



## GLOSSARY

Policy Index:	the expected performance result each period, calculated using the asset mix targets x the market index returns
Manager Peer Group:	a relative performance benchmark consisting of a group of managers with similar investment styles, philosophies, and processes
Risk:	the variation of a portfolio's returns around its average return over the specified period (standard deviation)
Blue-Chip Stocks:	generally large stable companies that have consistent earnings and usually have long-term growth potential
	the Dow Jones Industrial Average of 30 stocks is considered a blue chip index
Cyclical Stocks:	generally stocks whose prices and earnings fluctuate with the business cycle
	examples include automotive manufacturers, steel producers, and textile operations
"Large Cap" Stocks:	stocks of companies with a market capitalization (the total value of a company's outstanding stock) of more than \$12 billion
(Large-Capitalization)	generally stocks that make up the Dow Jones Industrial Average, the S&P 500, and the Russell 1000
"Mid Cap" Stocks:	stocks of companies with a market capitalization (the total value of a company's outstanding stock) of between \$2 and 12 billion
(Medium-Capitalization)	generally stocks that make up the S&P 400 and the Russell 2500
"Small Cap" Stocks:	stocks of companies with a market capitalization (the total value of a company's outstanding stock) of less than \$2 billion
(Small-Capitalization)	generally stocks that make up the S&P 600 and the Russell 2000
Growth Stocks:	stocks of companies that have experienced above-average earnings growth and are expected to continue such growth
	these stocks often sell at high P/E ratios examples include high-tech, healthcare, and financial services companies
Value Stocks:	stocks that are undervalued on a historical basis typically characterized by low P/E ratios and higher than average (dividend) yields
Equity Sector Composition:	
Energy:	energy equipment and services and oil/gas explorations, manufacture, and distribution industries
Materials:	chemicals, construction materials, constainers & packaging, metals & mining, and paper & forest prooducts industries
Consumer Discretionary:	automobiles and components, consumer durables and apparel, hotels/restaurants and leisure, media, and retail industries
Consumer Staples:	food and drug retailing, food/beverage and tobacco, and household/personal products industries
Healthcare:	healthcare equipment and services, pharmaceuticals, and biotech industries
Financials:	banks, diversified financials, insurance, and real estate industries
Information Technology:	software and services, computer hardware, and networking equipment industries
Telecommunications:	diversified hard-wire and wireless telecommunications and services industries
Utilities:	electric, gas, water, nuclear, and multi-utilities industries
Fixed Income Sector Composit	tion:
Corporate:	debt obligations of coporations secured by collateral and/or the creditworthiness of the issuing corporation
	sub-sectors include Finance, Industrial, Transportation, Utilities, CBO's, and Asset-backed
Mortgage-backed:	securities backed by public and private mortgage pools investors receive the monthly mortgage payments less any administrative fees,
	including interest, principal, and prepayments on the mortgage pool these instruments are typically issued by a federal or governmental agency
Treasuries:	debt obligations of the U.S. government secured by its full faith an credit issued at various schedules and maturities
Maturity:	date when the principal or stated value of a fixed income security becomes due and payable in full to the bondholder(s)
Yield:	the return to a bondholder who holds a bond security under it matures
Yield-to-Maturity:	the internal rate of return on a bond brought at the current price and held to maturity this assumes that coupon income is reinvested at the Y-t-M



# GLOSSARY (continued)

#### Risk Measure and Risk Statistics Summary Exhibits:

Historical Beta:	a measure of the volatility of the portfolio in comparison to its benchmark also considered to be a measure of the systematic risk of a portfolio
Historical Alpha:	the excess return of the portfolio relative to the return of its benchmark (due to the manager's security and/or sector selections)
R-Squared:	a measure that represents the percentage of a portfolio's movement that can be explained by movement in its benchmark index
Standard Deviation:	a statistical measure of portfolio risk it reflects the average deviation of the observations from their historical mean
Tracking Error:	the divergence between the price behavior of the portfolio and the price behavior of its benchmark
Sharpe Ratio:	a risk-adjusted measure of performance the higher, the better the portfolio's return gained per unit of risk taken
Treynor Ratio:	measures the excess return per unit of systematic "market" risk taken in a portfolio
Information Ratio:	measures the excess return per unit of residual "non-market" (specific to the manager) risk in a portfolio
Residual Risk:	the unsystematic, firm-specific, or diversifiable risk of a security or portfolio
Downside Risk:	differentiates between "good" risk (upside olatility) and "bad" risk (downside volatility)
Up Market Capture Ratio:	the percentage of the total market movement achieved by the manager during a period in which the benchmark performance increases
Down Market Capture Ratio:	the percentage of the total market movement achieved by the manager during a period in which the benchmark performance decreases
Batting Average:	a measure that represents an investment manager's ability to meet or beat an index

