Southfield Fire&Police Retirement System

Investment Performance Analysis

June 30, 2015



Independent, Professional Investment Consultants Since 1992.

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#### **GLOBAL CAPITAL MARKETS REVIEW**

#### Periods Ending - 6/30/2015

#### **Quarterly Market Review**

Real GDP grew 2.3% in 2Q15. This compares to a revised growth rate of 0.6% in 1Q15. The unemployment rate continued to improve, ending the quarter at 5.3%, the lowest since April 2008. Inflation, as measured by the Broad Consumer Price Index (CPI), rose 1.07% in the second quarter, following the first quarter's increase of 0.45%. The inflation rate will be closely watched in the next few months as the Federal Reserve contemplates an increase in the federal funds rate.

U.S. equities (S&P 500, +0.28%) finished the quarter up slightly. Micro cap (Russell Micro Cap, +2.80%) and small cap (Russell 2000, +0.42%) equities outperformed large cap equities (Russell 1000, +0.11%) during the quarter. Sector performance was mixed during the quarter, with five of the ten sectors showing positive results. Health Care (+3.37%) and Telecom Services (+2.26%) were the strongest performing sectors while Utilities (-6.24%) was again the weakest performer.

U.S. Treasury yields increased during the quarter at all maturities longer than one year. Long-term Treasuries (Barclays U.S. Treasury Long, -8.30%) significantly underperformed shorter-term issues (Barclays U.S. Treasury 1-3 Years, +0.14%). The larger coupons of high yield bonds offset wider credit spreads as high yield bonds (Barclays U.S. High Yield, 0.00%) outperformed investment-grade bonds (Barclays U.S. Aggregate, -1.68%).

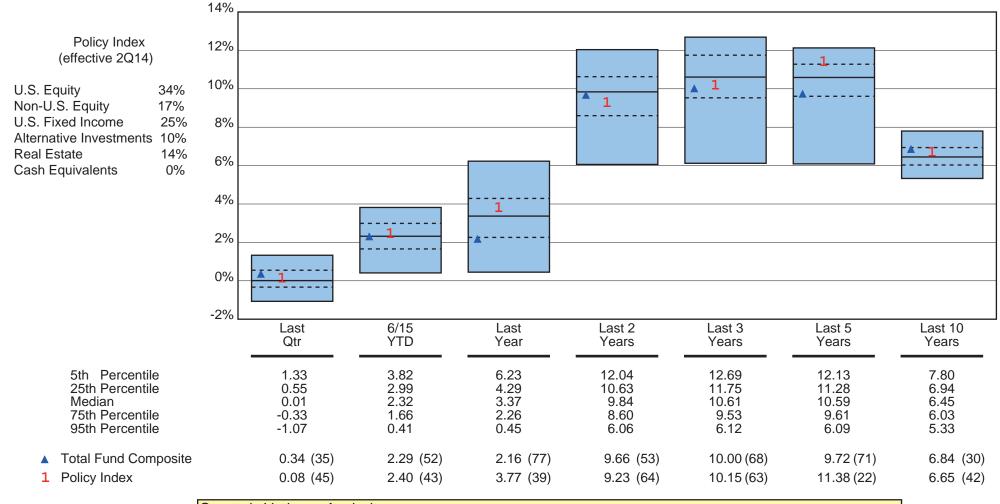
Foreign equity markets advanced during the quarter (MSCI ACWI x-U.S. +0.73%). European equity markets rose slightly as Greece faced another round of bailout negotiations (MSCI Europe, +0.36%). Pacific region stocks continued to advance (MSCI Pacific, +1.14%) with the help of higher exports due to lower currency values against the U.S. dollar. Developed markets (MSCI EAFE, +0.84%) were in line with emerging markets (MSCI Emerging Markets, +0.82%).

#### **U.S. Equity Market Indices**

	<u>Quarter</u>	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Standard & Poor's 500	0.28	7.42	17.31	17.34	7.90
Russell 1000	0.11	7.37	17.73	17.58	8.13
Russell Mid Cap	-1.54	6.63	19.26	18.23	9.40
Russell 2000	0.42	6.49	17.81	17.08	8.40
Russell Micro Cap	2.80	8.21	19.26	17.49	7.07
Internation	al Equity	/ Marke	t Indice	S	
	<u>Quarter</u>	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
MSCI EAFE	0.84	-3.82	12.45	10.03	5.60
MSCI ACWI x-US	0.73	-4.84	9.89	8.22	6.00
MSCI Emerging Markets	0.82	-4.77	4.08	4.03	8.45
Global	Fixed Inc	come In	dices		
	<u>Quarter</u>	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Barclays U.S. Aggregate	-1.68	1.86	1.83	3.35	4.44
Barclays Corporate H-Y	0.00	-0.40	6.81	8.61	7.89
Barclays Global Agg x-US	-0.83	-13.19	-2.83	1.08	2.82
	Other In	dices			
	<u>Quarter</u>	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
NAREIT - Composite	-8.93	3.75	8.98	14.14	6.41
NCREIF Property Index	3.14	12.96	11.63	12.71	8.16
ML Convertible Bond	0.55	3.52	15.17	12.62	7.86
Broad CPI	1.07	0.12	1.31	1.83	2.07
U.S. 91 Day Treasury Bill	0.01	0.02	0.06	0.08	1.41
HFRI FoF Composite	0.10	3.84	6.23	4.08	3.20



### Southfield Fire&Police Retirement System Cumulative Performance Comparison Total Returns of Total Fund Public Sponsors Periods Ending 6/15

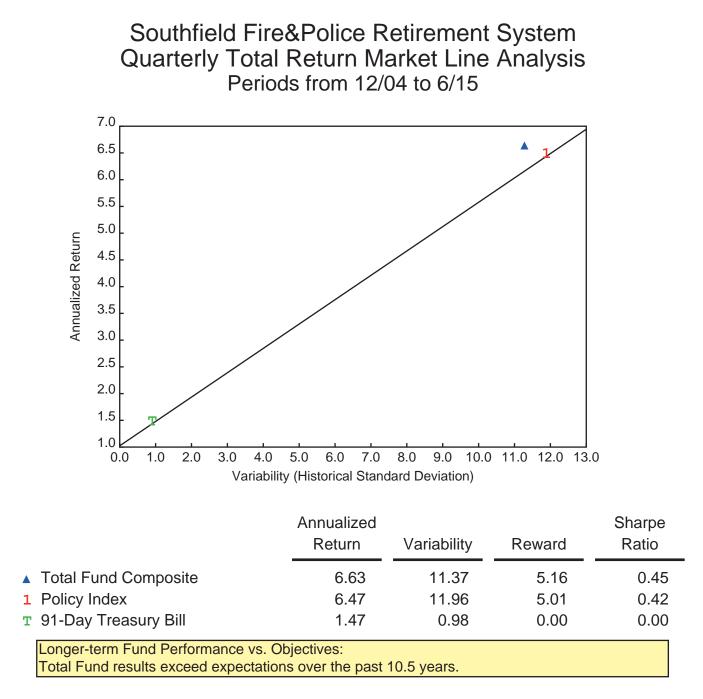


Quarterly Variance Analysis:

Total Fund results exceeded the Policy Index due to outperformance from Loomis Sayles (large cap value), 1607 Capital, and Nantucket.

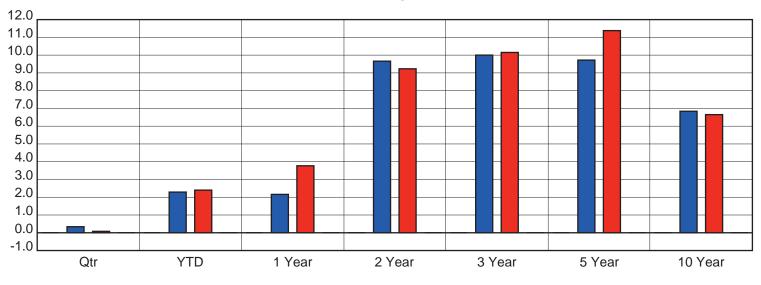
(Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)







## Southfield Fire&Police Retirement System Performance Bar Chart Total Fund Composite Periods Ending 6/30/15



Total Fund Composite

Policy Index

	Qtr	YTD	1 Year	2 Year	3 Year	5 Year	10 Year
Total Return	0.34	2.29	2.16	9.66	10.00	9.72	6.84
Policy Index	0.08	2.40	3.77	9.23	10.15	11.38	6.65
Asset Growth (\$000)							
Beginning Market Value	198,642	197,405	203,273	181,675	175,144	174,095	202,540
Net Contributions & Withdrawals	-2,669	-5,213	-10,709	-20,352	-30,358	-57,661	-123,781
Gain/Loss + Income	691	4,472	4,100	35,341	51,878	80,231	117,906
Ending Market Value	196,664	196,664	196,664	196,664	196,664	196,664	196,664



#### Southfield Fire&Police Retirement System Asset Allocation vs Target & Policy Total Fund Composite As of 6/30/15

	Market				Policy	
Manager	Value	Actual %	Target %	Policy %	Range %	
Loomis Sayles LC Value	17,436,073.09	8.87	9.00			
NTGI S&P Midcap 400 - Lending	18,935,113.77	9.63	9.00			
LSIA Dividend Aristocrats	24,499,370.21	12.46	11.00			
Morgan Dempsey	9,568,262.40	4.87	5.00			
Total Domestic Equity	70,438,819.47	35.82	34.00	34.00	30.00 - 70.00	
1607 Capital Partners	14,037,216.63	7.14	7.00			
WHV Investment Mgmt	8,378,485.30	4.26	5.00			
Brandes Emerging Mkts	5,190,307.93	2.64	3.00			
Total International Equity	27,606,009.86	14.04	15.00	17.00	10.00 - 20.00	
Avignon - Mortgage Loan	3,420,000.00	1.74	0.00			
Loomis Sayles Full Discretion	22,977,438.23	11.68	12.50			
Bradford & Marzec	23,126,414.19	11.76	12.50			
Total Domestic Fixed Income	49,523,852.42	25.18	25.00	25.00	20.00 - 50.00	
Cash Reserve Acct	2,861,792.17	1.46	0.00			
Total Short Term	2,861,792.17	1.46	0.00	0.00	0.00 - 1.00	
PRISA I	6,271,671.28	3.19	2.67			
PRISA II	4,310,937.78	2.19	Z.07		hown for JCR Ca	•
PRISA III	2,203,938.87	1.12			nd 3 are prelimina	
Invesco International REIT	3,991,767.26	2.03			ve Account (#267	
JCR Capital Fund 2	3,286,249.14	1.67	3.00		ceived from PRIS	<mark>A (I, II, III) on 7/01</mark> I
JCR Capital Fund 3	4,212,355.01	2.14	3.00			
Total Real Estate	24,276,919.34	12.34	16.00	14.00	0.00 - 20.00	
Nantucket Institutional	21,957,036.61	11.16	10.00			
Total Hedge Fund	21,957,036.61	11.16	10.00	10.00	0.00 - 20.00	6
Total Fund Composite	196,664,429.87	100.00	100.00			

#### CONCLUSIONS

#### Investment Performance Evaluation, Second Quarter 2015

1. Total Fund return of +0.34% exceeded the Policy Index primarily due to outperformance by U.S. value equities, international equities, and hedge funds.

2. In their first quarter of probation (4/01 - 9/30/2015), Morgan Dempsey trailed their benchmark by 2.13%.

3. In their first quarter of probation (4/01 - 9/30/2015), Brandes outperformed their benchmark by 40 basis points.

4. Avignon Holdings LLC - carried at \$3.42 million book value. No investment activity this period.

5. The two new hedge fund of funds managers specializing in fixed income, Fintan and KStone, were funded with \$4 million each on 7/27/2015. Both will receive another \$6 million each at the end of August to complete their \$10 million target funding.

6. We did not detect any violations of investment policy or guidelines.

7. As of 8/04/2015, asset allocations are close to policy targets.

#### **FUNdamental Facts**

1. The 8.7 million jobs gained during the economic recovery (2009-2015) pay an average 23% less than the jobs lost during the 2008/2009 recession.

- U.S. Conference of Mayors

2. The most quoted unemployment rate in the U.S. is the U-3 rate and does not include: a) people who have given up looking for work and b) people who are working part-time but are looking for full-time work. The latter two groups of people are included in the U-6 unemployment rate. As of March 2015 the U-6 unemployment rate is 10.9%. This is significantly higher than the 14-year pre-Financial Crisis average of 8.9%. – St. Louis Fed

3. The S&P 500 index had the lowest volatility in 50 years during the second quarter of 2015. - Yahoo Finance & Ryan Detrick, CMT

4. The annual reconstitution for all Russell Indexes took place after the market close on June 26. Annual reconstitution ensures that the global equity opportunity set is accurately represented across security weights, styles, market segments, and countries. – Russell Indexes

5. The home ownership rate in the U.S., at 63.7%, is at the lowest level in 25 years. First time home buyers, who have generally helped increase the rate, represent a historically smaller share of overall home buyers. – CNBC



#### **Commission Recapture Program**

							YtD	Current Quarter:
<u>Broker</u>	<u>2002 thru 2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2Q2015</u>
Bank of New York *	\$92,922	\$9,338	\$6,458	\$5,200	\$2,796	\$2,501	\$784	\$446
Income to Fund	\$92,922	\$9,338	\$6,458	\$5,200	\$2,796	\$2,501	\$784	\$446

\* (formerly L, J&R)

\* Participants may include: Loomis Sayles, Fiduciary, WHV, and 1607 Capital

#### Securities Lending Program (Northern Trust)

	2002 thru 2009	<u>2010</u>	<u>2011</u>	2012	2013	2014	YtD 2015	Current Quarter: 2Q2015
Gross Income	\$460,820	\$62,080	\$97,838	\$98,488	\$110,349	\$131,990	\$68,239	\$33,044
Less: Program Fees	\$184,900	\$24,795	\$39,093	\$39,342	\$44,072	\$52,698	\$27,240	\$13,192
Income To Fund	\$275,920	\$37,285	\$58,745	\$59,146	\$66,277	\$79,292	\$40,999	\$19,852



								Incept	Incept
Manager	1 Qtr	YTD	1 Year	2 Yrs	3 Yrs	5 Yrs	10 Yrs	Date	Ret
LSIA Dividend Aristocrats									
Total Return	-1.30	-0.57	9.38	15.26	17.82			6/30/12	17.82
S&P 500 Dividends Aristocrats	-1.31	-0.61	9.20	15.17	18.01			6/30/12	18.01
Variance	0.01	0.04	0.18	0.09	-0.19			6/30/12	-0.19
Rank	94	97	13	73	38				38
Loomis Sayles LC Value									
Total Return	1.30	1.07	5.77	15.39	19.65	17.38	9.28	6/30/95	9.77
Russell 1000 Value	0.11	-0.61	4.13	13.55	17.35	16.50	7.04	6/30/95	9.91
Variance	1.19	1.68	1.64	1.83	2.31	0.88	2.24	6/30/95	-0.14
Rank	11	24	34	17	17	29	12		
NTGI S&P Midcap 400 - Lending									
Total Return	-1.04	4.25	6.46	15.45	18.02	17.55		6/30/09	18.83
S&P MidCap 400	-1.06	4.20	6.40	15.44	18.60	17.83		6/30/09	18.98
Variance	0.03	0.05	0.07	0.01	-0.58	-0.28		6/30/09	-0.15
Rank	50	28	23	35	71	60			55
Morgan Dempsey									
Total Return	-0.93	0.31	-7.47					3/31/14	-4.83
40/60 R-2000-V / Russ-Micro	1.20	3.91	5.20					3/31/14	4.23
Variance	-2.13	-3.60	-12.67					3/31/14	-9.06
Rank	72	92	95						



								Incept	Incept
Manager	1 Qtr	YTD	1 Year	2 Yrs	3 Yrs	5 Yrs	10 Yrs	Date	Ret
1607 Capital Partners									
Total Return	2.56	4.97	-2.50	9.95	11.65	11.15		6/30/06	6.62
MSCI ACWI x-US	0.73	4.36	-4.84	7.87	9.89	8.22		6/30/06	3.77
Variance	1.84	0.61	2.34	2.08	1.76	2.93		6/30/06	2.85
Rank	20	56	53	44	59	41			27
WHV Investment Mgmt									
Total Return	-1.83	-3.25	-18.42	1.63	4.46	6.75		6/30/06	4.99
MSCI ACWI x-US	0.73	4.36	-4.84	7.87	9.89	8.22		6/30/06	3.77
Variance	-2.56	-7.61	-13.58	-6.24	-5.43	-1.47		6/30/06	1.22
Rank	95	97	97	94	87	84			55
Brandes Emerging Mkts									
Total Return	1.22	-3.89	-17.80					6/30/14	-17.80
MSCI Emerging Markets	0.82	3.12	-4.77					6/30/14	-4.77
Variance	0.40	-7.00	-13.03					6/30/14	-13.03
Rank	31	95	97						97
Invesco International REIT									
Total Return	-2.31	1.70	-2.23	5.99	10.33	11.00		12/31/08	11.99
FTSE EPRA/NAREIT Global x-US	-2.41	1.07	-2.94	5.73	9.92	10.75		12/31/08	12.72
Variance	0.11	0.63	0.70	0.26	0.41	0.25		12/31/08	-0.73
Rank	77	66	95	88	57	72			



								Incept	Incept
Manager	1 Qtr	YTD	1 Year	2 Yrs	3 Yrs	5 Yrs	10 Yrs	Date	Ret
Bradford & Marzec									
Total Return	-0.67	1.11	1.89					9/30/13	4.00
Barclays Intm Aggregate	-0.67	0.64	1.89					9/30/13	2.63
Variance	-0.00	0.47	0.01					9/30/13	1.38
Rank	43	7	44						
Loomis Sayles Full Discretion									
Total Return	-1.03	0.60	0.53					9/30/13	5.06
Barclays U.S. Aggregate	-1.68	-0.10	1.86					9/30/13	3.23
Variance	0.65	0.70	-1.33					9/30/13	1.83
Rank	19	20	92						
Nantucket Institutional									
Total Return	1.71	6.98	11.04	12.45	12.17	9.41		6/30/08	5.93
HFRI Diversified FoF Index	-0.19	2.42	3.85	5.67	6.17	4.13		6/30/08	1.30
Variance	1.90	4.56	7.19	6.78	5.99	5.28		6/30/08	4.63
Rank	6	3	14	17	16	13			19
PRISA Real Estate Composite									
Total Return	3.45	7.68	15.74	15.23	13.72	15.48	6.53	6/30/93	7.81
NFI-ODCE	3.82	7.34	14.43	13.58	13.11	14.41	6.76	6/30/93	8.11
Variance	-0.37	0.34	1.31	1.65	0.61	1.07	-0.23	6/30/93	-0.30
Rank	34	29	24	23	29	25	40		



								Incept	Incept
Manager	1 Qtr	YTD	1 Year	2 Yrs	3 Yrs	5 Yrs	10 Yrs	Date	Ret
PRISA I									
Total Return	3.25	6.58	14.17	13.92	12.85	14.75		12/31/05	5.79
NFI-ODCE	3.82	7.34	14.43	13.58	13.11	14.41		12/31/05	6.05
Variance	-0.57	-0.76	-0.26	0.34	-0.27	0.35		12/31/05	-0.26
Rank	39	39	31	30	33	33			
PRISA II									
Total Return	3.54	7.23	14.57	15.54	14.19	17.38		12/31/05	4.88
NFI-ODCE	3.82	7.34	14.43	13.58	13.11	14.41		12/31/05	6.05
Variance	-0.28	-0.11	0.14	1.95	1.07	2.97		12/31/05	-1.17
Rank	32	32	27	21	25	12			
PRISA III									
Total Return	3.86	11.40	24.86	18.88				3/31/13	18.95
NFI-ODCE	3.82	7.34	14.43	13.58				3/31/13	13.89
Variance	0.04	4.06	10.43	5.30				3/31/13	5.06
Rank	27	14	8	14					
Total Fund Composite									
Total Return	0.34	2.29	2.16	9.66	10.00	9.72	6.84	12/31/88	7.71
Policy Index	0.08	2.40	3.77	9.23	10.15	11.38	6.65	12/31/88	8.67
Variance	0.27	-0.12	-1.61	0.43	-0.15	-1.66	0.20	12/31/88	-0.95
Rank	35	52	77	53	68	71	30		
Total Return (Net of Fees)	0.14	1.81	1.31	L					



## Southfield Fire&Police Retirement System Risk Statistic Summary Quarterly 3 Year Ending 6/30/15

		Standard	Tracking		Historical	Historical	Information	Sharpe
Manager	Return	Deviation	Error	R-Squared	Beta	Alpha	Ratio	Ratio
LSIA Dividend Aristocrats	17.82	8.40	0.36	1.00	1.01	-0.06	-0.46	2.11
S&P 500 Dividends Aristocrats	18.01	8.34						
Loomis Sayles LC Value	19.65	8.19	1.63	0.96	1.01	0.45	1.26	2.39
Russell 1000 Value	17.35	8.00						
NTGI S&P Midcap 400 - Lending	18.02	9.23	0.97	0.99	1.01	-0.16	-0.52	1.95
S&P MidCap 400	18.60	9.09						
Morgan Dempsey	NA	NA	NA	NA	NA	NA	NA	NA
40/60 R-2000-V / Russ-Micro	NA	NA						
1607 Capital Partners	11.65	9.28	1.70	0.97	0.97	0.47	0.95	1.25
MSCI ACWI x-US	9.89	9.43						
WHV Investment Mgmt	4.46	12.03	5.18	0.82	1.15	-1.58	-0.95	0.37
MSCI ACWI x-US	9.89	9.43						
Brandes Emerging Mkts	NA	NA	NA	NA	NA	NA	NA	NA
MSCI Emerging Markets	NA	NA						
Invesco International REIT	10.33	11.48	1.68	0.98	1.01	0.08	0.23	0.89
FTSE EPRA/NAREIT Global x-US	9.92	11.27						
Bradford & Marzec	NA	NA	NA	NA	NA	NA	NA	NA
Barclays Intm Aggregate	NA	NA						

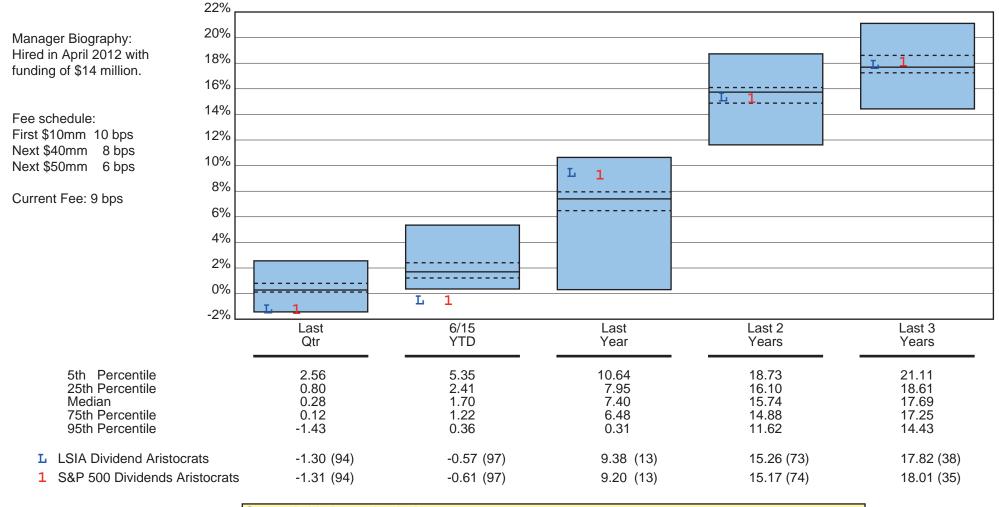


## Southfield Fire&Police Retirement System Risk Statistic Summary Quarterly 3 Year Ending 6/30/15

		Standard	Tracking		Historical	Historical	Information	Sharpe
Manager	Return	Deviation	Error	R-Squared	Beta	Alpha	Ratio	Ratio
Loomis Sayles Full Discretion	NA	NA	NA	NA	NA	NA	NA	NA
Barclays U.S. Aggregate	NA	NA						
Nantucket Institutional	12.17	2.35	1.53	0.66	0.88	1.59	3.74	5.15
HFRI Diversified FoF Index	6.17	2.57						
PRISA Real Estate Composite	13.72	1.43	0.99	0.84	1.05	-0.02	0.56	9.53
NFI-ODCE	13.11	0.98						
PRISA I	12.85	1.33	1.01	0.81	0.97	0.05	-0.24	9.59
NFI-ODCE	13.11	0.98						
PRISA II	14.19	1.36	1.15	0.77	1.01	0.20	0.85	10.37
NFI-ODCE	13.11	0.98						
PRISA III	NA	NA	NA	NA	NA	NA	NA	NA
NFI-ODCE	NA	NA						
Total Fund Composite	10.00	4.55	1.40	0.91	1.01	-0.06	-0.10	2.19
Policy Index	10.15	4.26						
	l l							



## Southfield Fire&Police Retirement System Large Neutral Cumulative Performance Comparisons **Total Returns of Equity Portfolios** Periods Ending 6/15



Quarterly Variance Analysis:

Performance was in-line with the index.

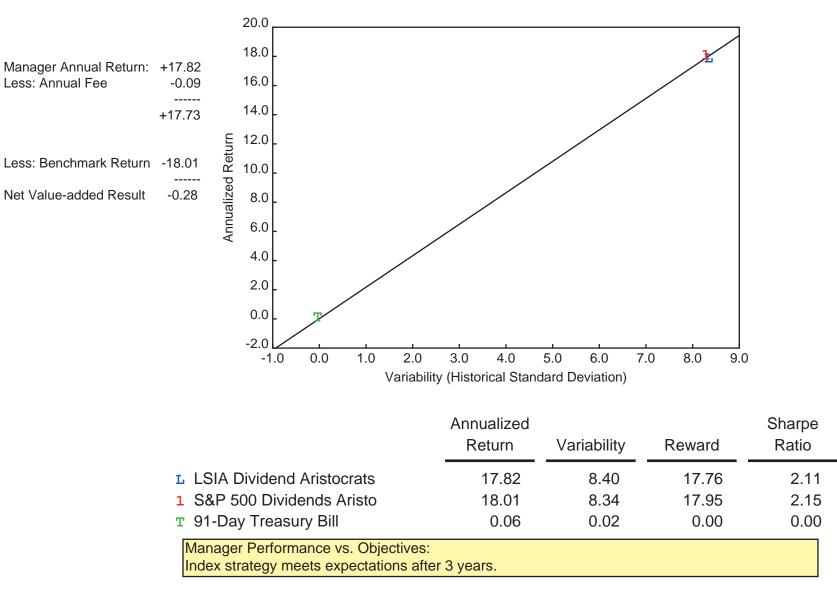
This index normally contains about 50 stocks.

(Note: numbers in parentheses reflect actual peer group rankings. 1 = high; 99 = low)





## Southfield Fire&Police Retirement System Quarterly Total Return Market Line Analysis Periods from 6/12 to 6/15





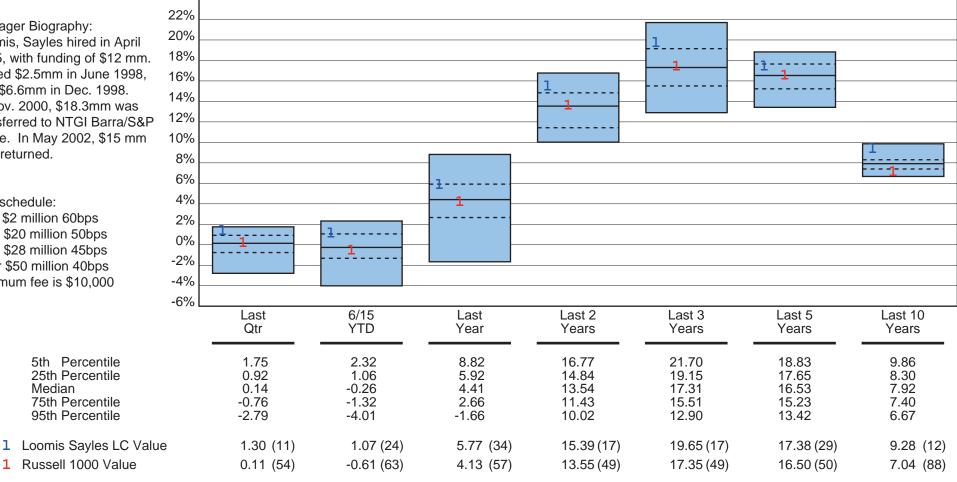
#### Manager Biography: Loomis, Sayles hired in April 1995, with funding of \$12 mm. Added \$2.5mm in June 1998, and \$6.6mm in Dec. 1998. In Nov. 2000, \$18.3mm was transferred to NTGI Barra/S&P Value. In May 2002, \$15 mm was returned.

24%

Fee schedule: First \$2 million 60bps Next \$20 million 50bps Next \$28 million 45bps Over \$50 million 40bps Minimum fee is \$10,000

Median

sset Strategies

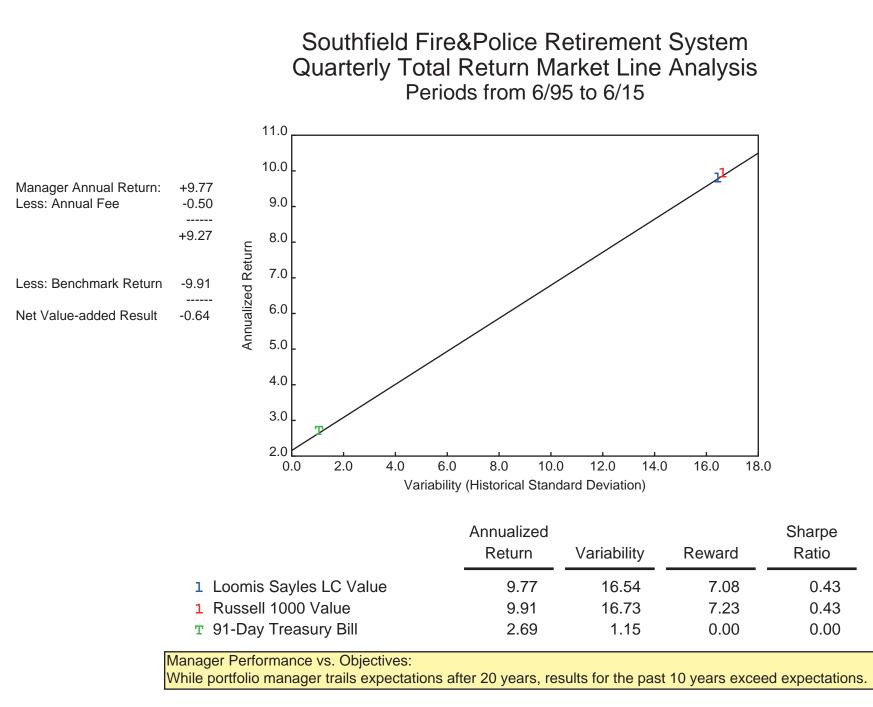


Quarterly Variance Analysis:

Significant outperformance is primarily attributed to good stock selection in the Financials, Information Technology, and Health Care sectors.

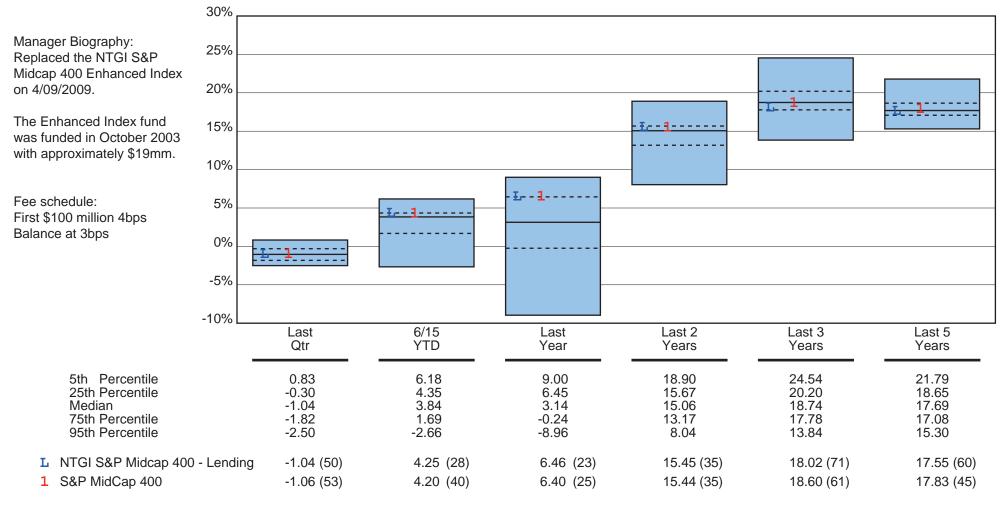
(Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)







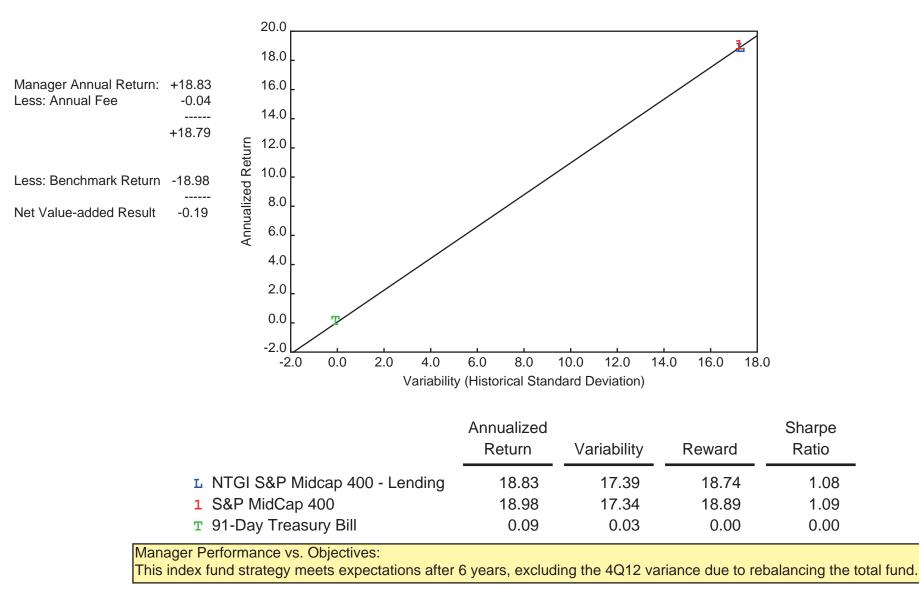
## Southfield Fire&Police Retirement System Midcap Neutral Cumulative Performance Comparisons Total Returns of Equity Portfolios Periods Ending 6/15



This is a non-proprietary fund designed to approximate the risk and return of the S&P 400 Index. Any performance difference is generally the result of trading costs, and should be minimal. The fund and benchmark are rebalanced every December. The universe is comprised of equity managers classified as medium capitalization with yield and earnings characteristics tending to market-like levels. (Note: the numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)



## Southfield Fire&Police Retirement System Quarterly Total Return Market Line Analysis Periods from 6/09 to 6/15





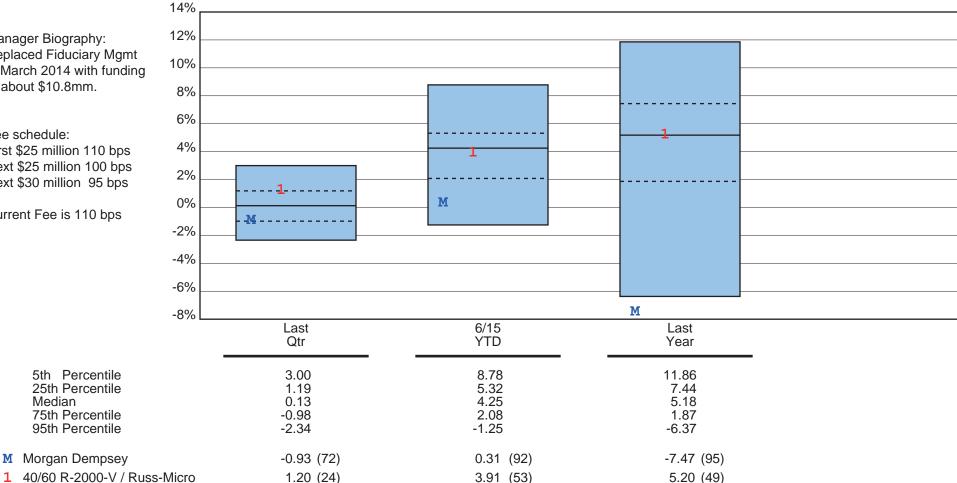
## Southfield Fire&Police Retirement System Small Neutral Cumulative Performance Comparisons **Total Returns of Equity Portfolios** Periods Ending 6/15

Manager Biography: Replaced Fiduciary Mgmt in March 2014 with funding of about \$10.8mm.

Fee schedule: First \$25 million 110 bps Next \$25 million 100 bps Next \$30 million 95 bps

Current Fee is 110 bps

Median



#### Quarterly Variance Analysis:

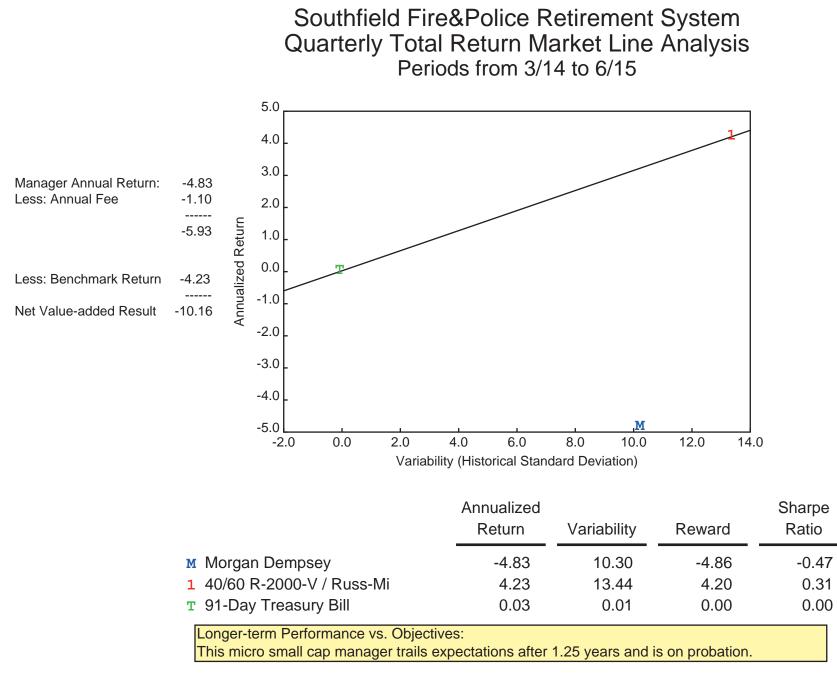
Underperformance is primarily attributed to the combination of poor stock selection and a sizable overweight in the poorly-performing Industrials sector. Sector overweight in Consumer Staples and an underweight in Health Care further detracted from results.

(Note: the numbers in parentheses reflect actual peer group rankings. 1=high; 99 low; however, there is no micro-cap stock manager universe)

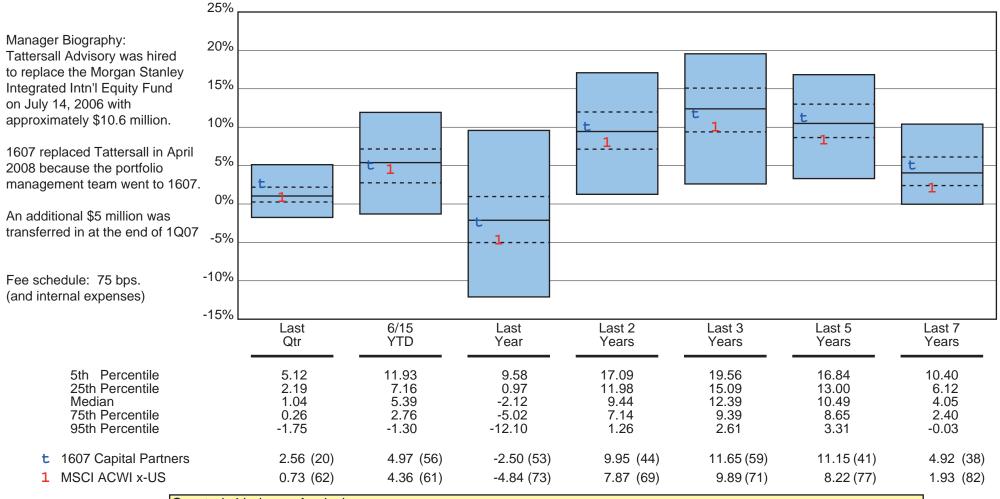


Returns for periods greater than one year are annualized.

21







Quarterly Variance Analysis:

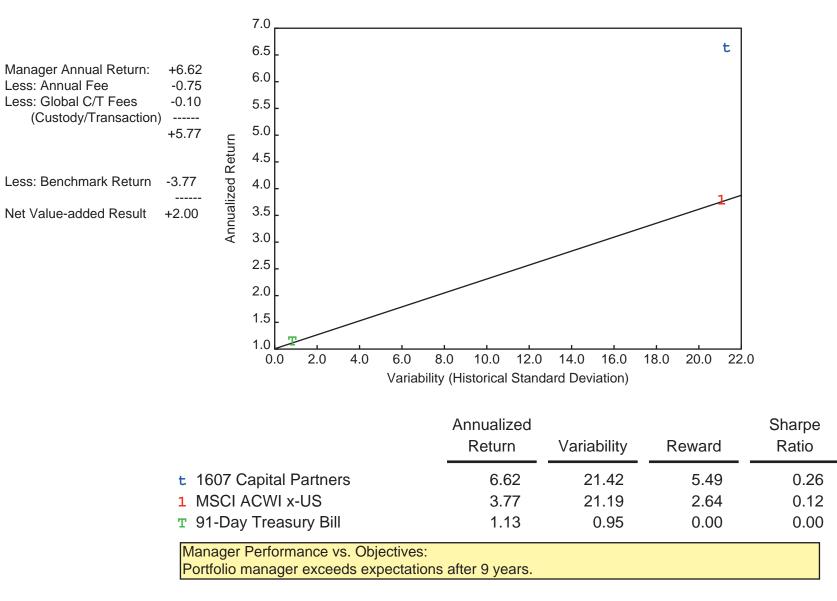
Significant outperformance is attributed to increased market volatility and good results from underlying fund managers in Japan, Europe, the U.K., and China.

The manager acknowledges differences in total portfolio valuation with the custodian on a quarter-to-quarter basis. Exposure to emerging markets was approximately 25.3% of the portfolio.

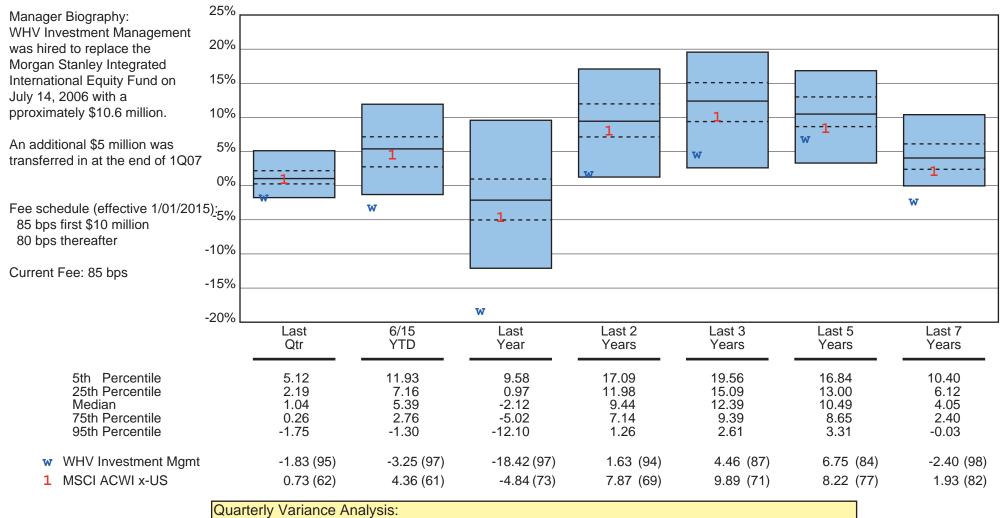
At the end of the quarter, 1607 held 106 closed-end funds. The universe consists of about 315 funds. (Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)



### Southfield Fire&Police Retirement System Quarterly Total Return Market Line Analysis Periods from 6/06 to 6/15



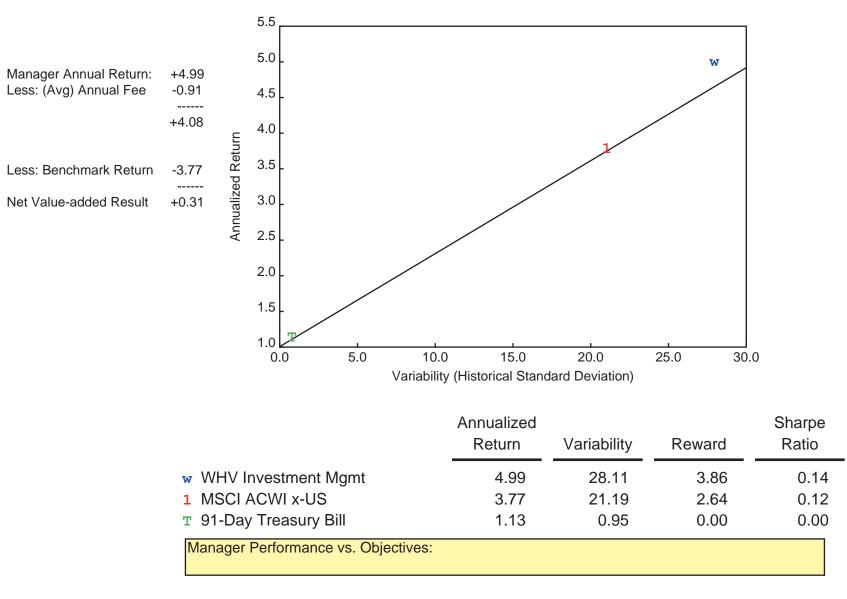




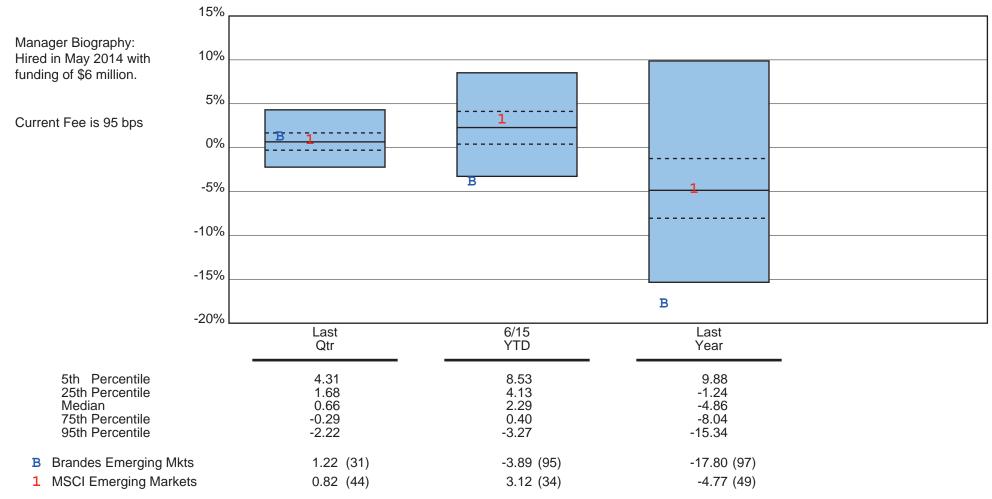
Significant underperformance is attributed to the manager's strategy which emphasizes an overweight position in the Energy sector, which performed poorly due to declining oil prices. Poor stock selection in the Materials and Industrials sectors further detracted from results. (Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)



## Southfield Fire&Police Retirement System Quarterly Total Return Market Line Analysis Periods from 6/06 to 6/15





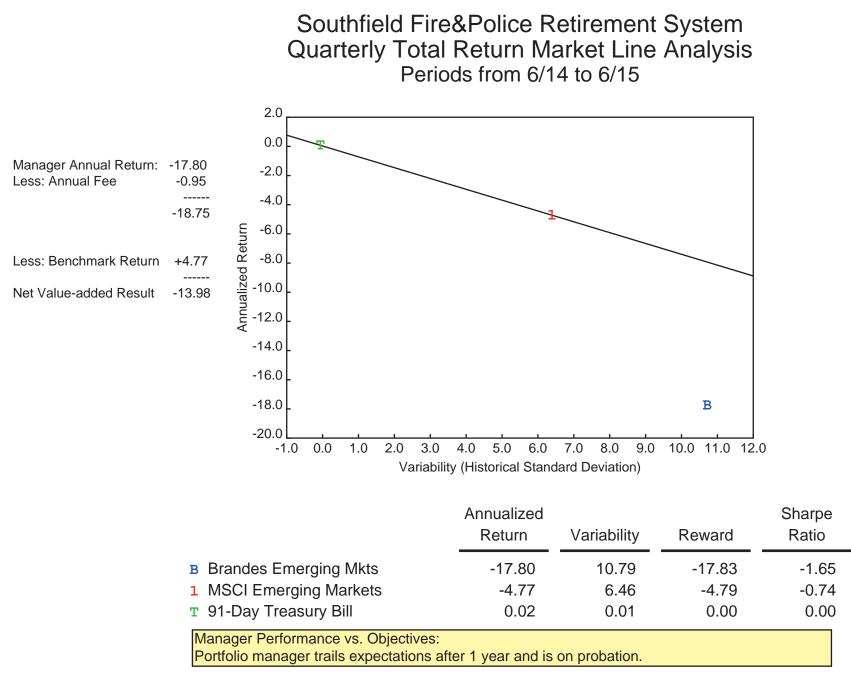


Quarterly Variance Analysis:

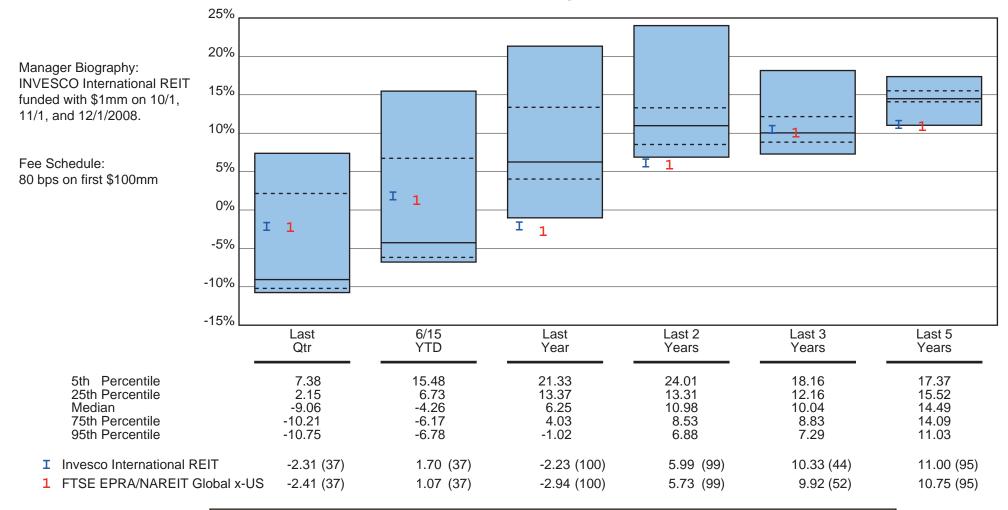
Outperformance is primarily due to good stock selection in (1) Food Products, (2) Textiles, Apparel & Luxury Goods, and (3) Banks. Stock selection in Brazil further contributed to results.

(Note: the numbers in parentheses reflect actual peer group rankings. 1=high; 99 low)









Quarterly Variance Analysis:

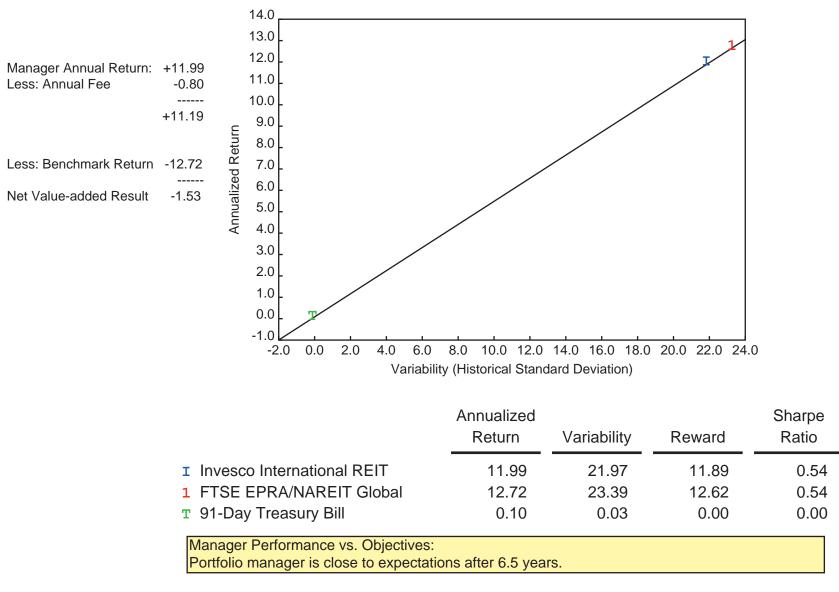
Performance was in-line with the benchmark.

(Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)



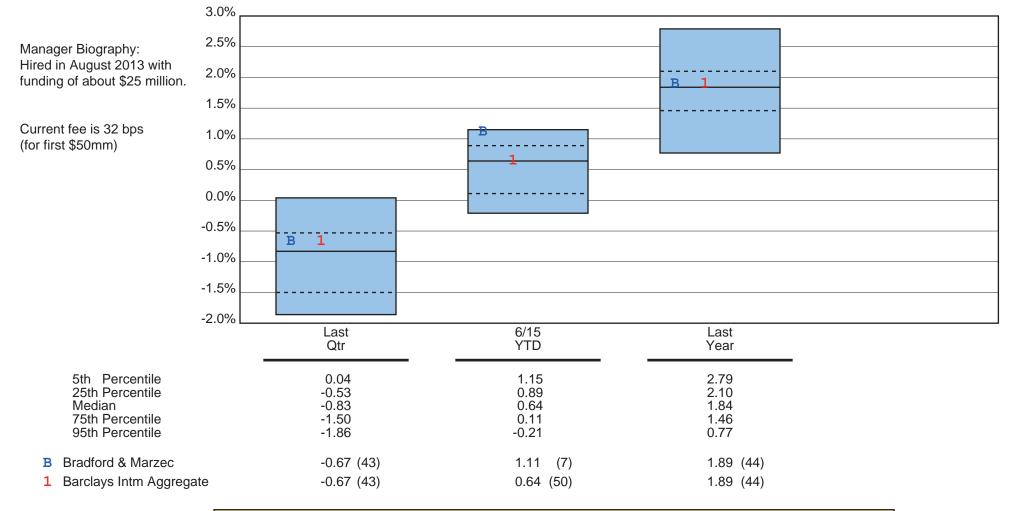


## Southfield Fire&Police Retirement System Quarterly Total Return Market Line Analysis Periods from 12/08 to 6/15





## Southfield Fire&Police Retirement System Intermediate Term Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 6/15



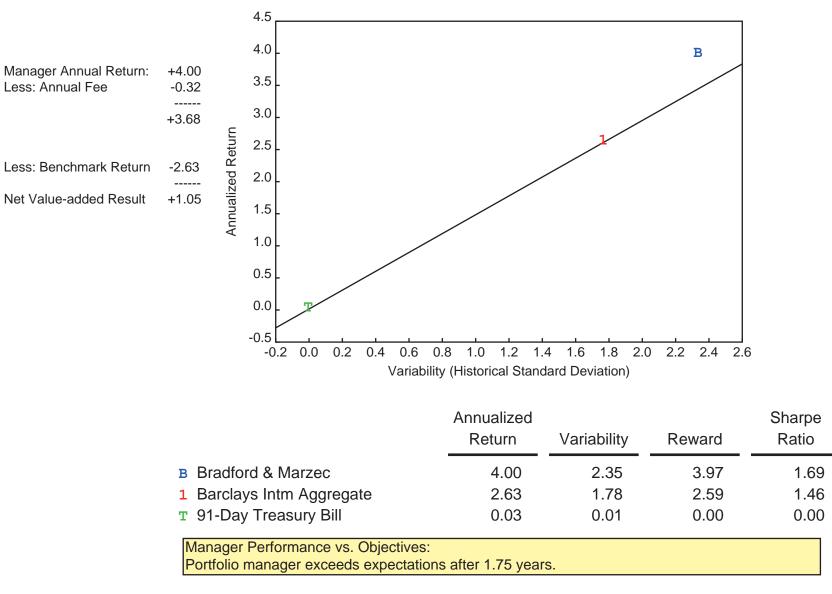
Quarterly Variance Analysis:

Performance was in-line with the benchmark.

(Note: numbers in parentheses reflect actual peer rankings. 1 = high: 99 = low)

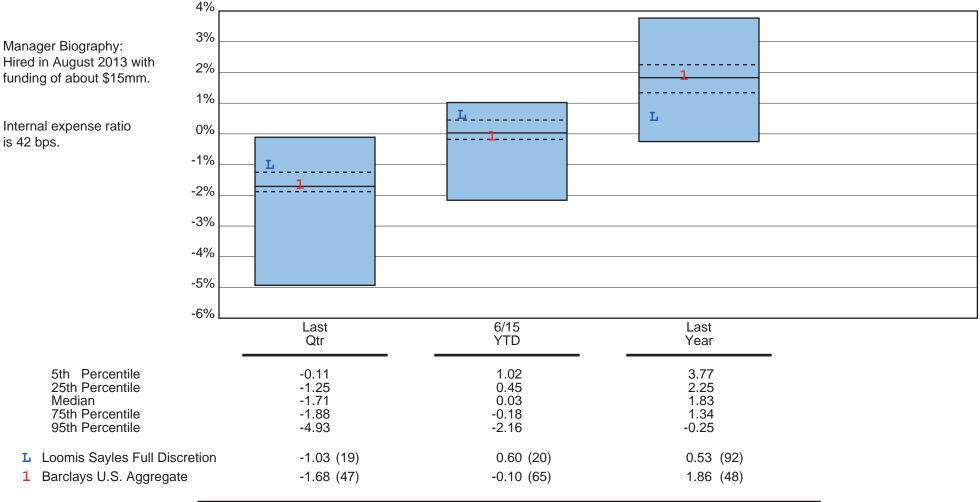


### Southfield Fire&Police Retirement System Quarterly Total Return Market Line Analysis Periods from 9/13 to 6/15





## Southfield Fire&Police Retirement System Fixed Income Core Cumulative Performance Comparisons Total Returns of Fixed Income Portfolios Periods Ending 6/15



**Quarterly Variance Analysis:** 

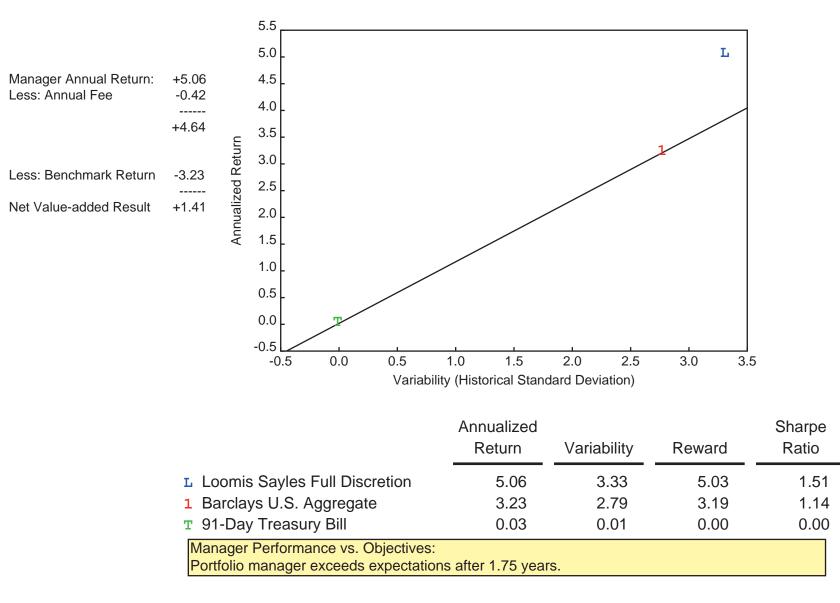
Outperformance is primarily attributed to the out-of-benchmark exposure to convertible bonds, and overweight exposure to Asset-Backed Securities (ABS).

(Note: the numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)



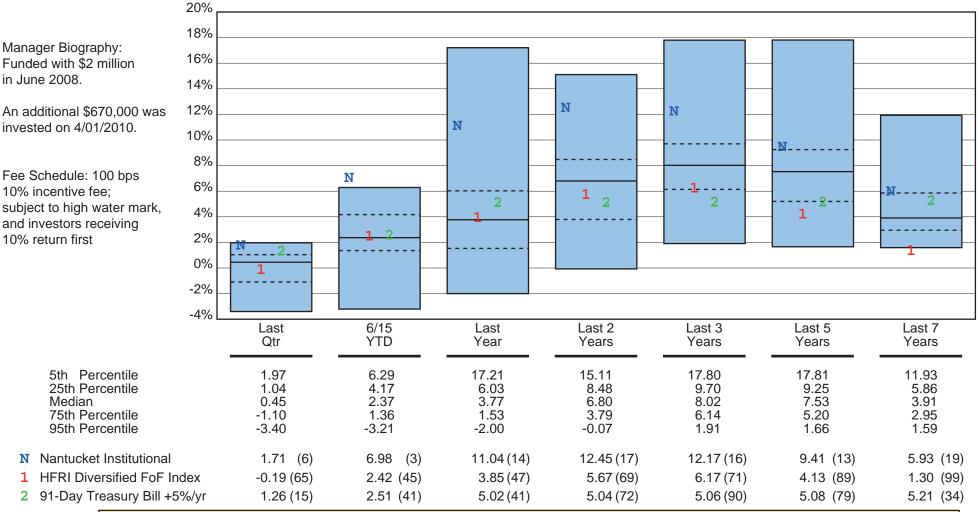
is 42 bps.

### Southfield Fire&Police Retirement System Quarterly Total Return Market Line Analysis Periods from 9/13 to 6/15





## Southfield Fire&Police Retirement System Cumulative Performance Comparison Total Returns of Fund of Funds Hedge Funds Periods Ending 6/15



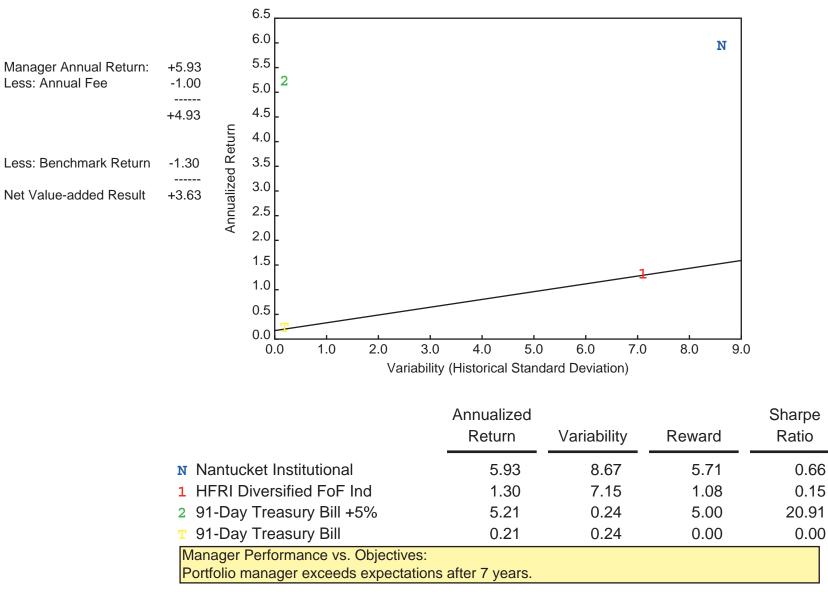
Quarterly Variance Analysis:

Outperformance is primarily attributed to strong results from managers in the Multi-Strategy and Long/Short Equity strategy buckets.

The peer group rankings should not be emphasized as the peer group is new and still evolving. (Note: numbers in parentheses reflect actual peer rankings. 1 = high: 99 = low)

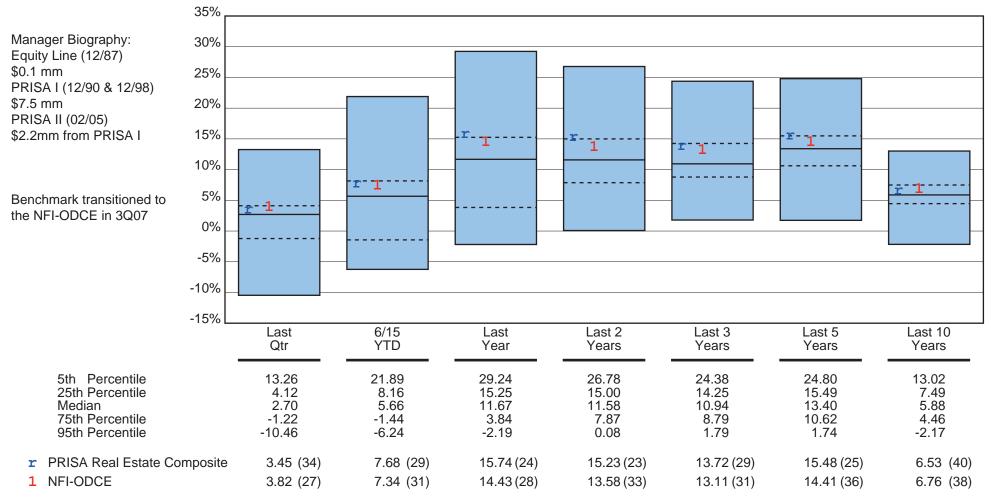


### Southfield Fire&Police Retirement System Quarterly Total Return Market Line Analysis Periods from 6/08 to 6/15

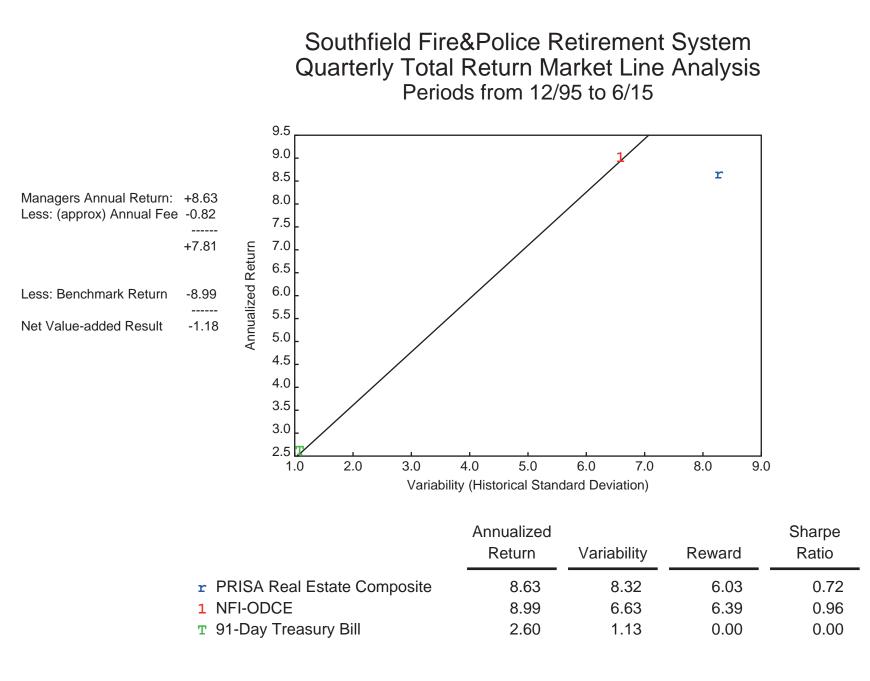


Sharpe Ratio = Reward / Variability

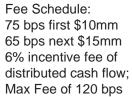












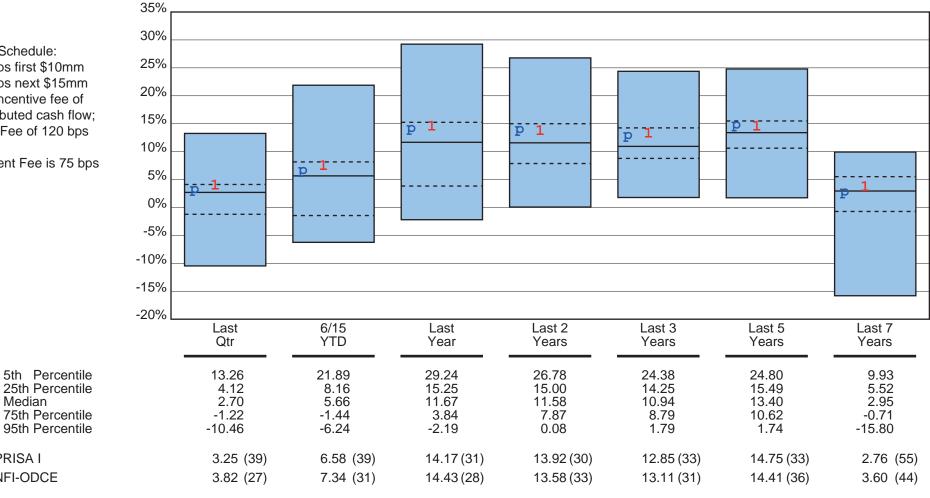
Current Fee is 75 bps

Median

PRISA I

1 NFI-ODCE

р



Quarterly Variance Analysis:

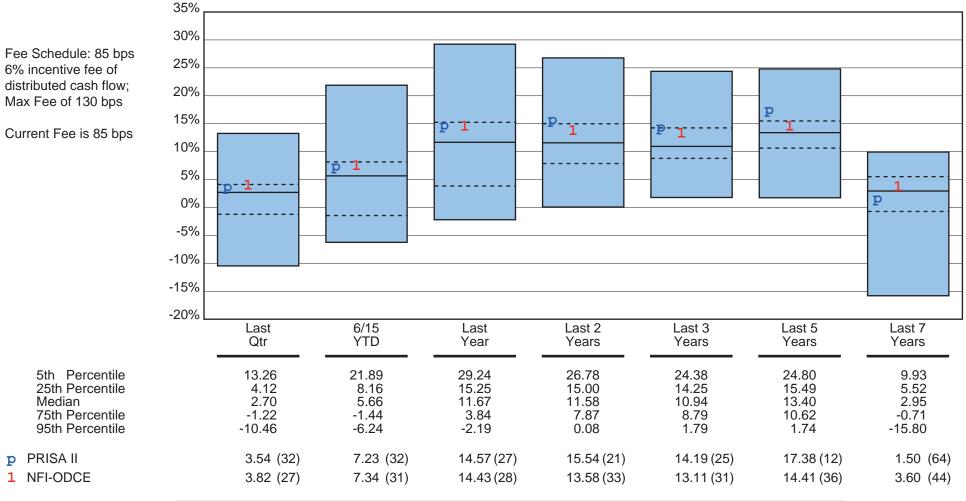
PRISA I provided a 1.26% income return and 1.99% appreciation return.

Office properties were the primary contributor to appreciation gain for a consecutive quarter.

(Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)







Quarterly Variance Analysis:

PRISA II provided a 1.19% income return and 2.35% appreciation return.

Apartment and Office properties were the primary contributors to appreciation gain.

(Note: numbers in parentheses reflect the actual peer group rankings. 1 = high; 99 = low)



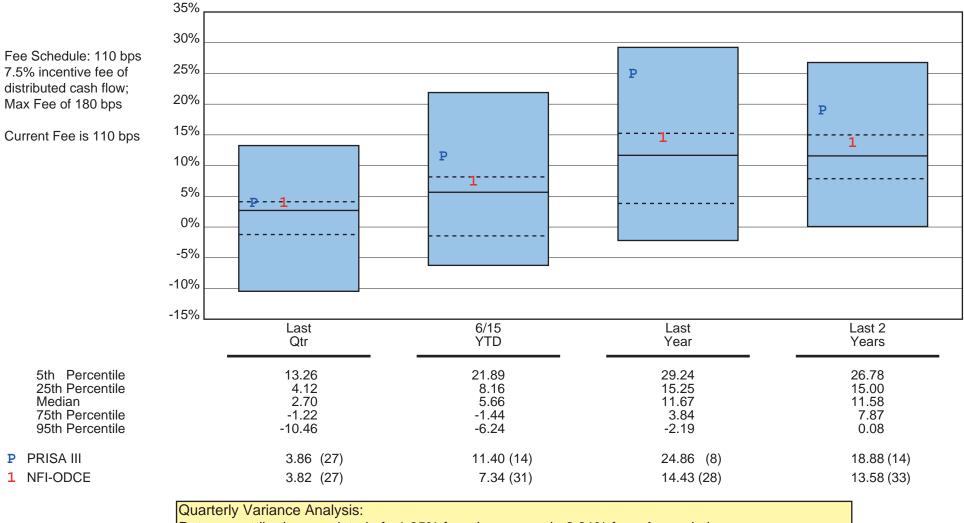
Median

PRISA II

1 NFI-ODCE

р





Return contribution consisted of +1.05% from Income and +2.81% from Appreciation.

Apartment properties were the primary contributor to appreciation gain.

(Note: numbers in parentheses reflect actual peer group rankings. 1 = high; 99 = low)



Asset Strategies

#### Southfield Fire & Police Retirement System Summary of Alternative Investments Period Ending: March 31, 2015 (One Quarter in Arrears)

					I	Distributions	6	]				
Monoror	Vintage	Committed	Called	%	Return of			Fair	Total	Dist.		Indic.
Manager	Year	Capital	Capital	Called	Capital	Income	Total	Mkt Value <sup>1</sup>	Mkt Value <sup>2</sup>	Multiple <sup>3</sup>	MoCC <sup>4</sup>	IRR⁵
JCR Capital - JCR Fund II	2012	\$5,000,000	\$4,752,071	95%	\$1,514,025	\$830,327	\$2,344,352	\$3,586,643	\$5,930,995	0.48	1.21	1.95%
JCR Capital - JCR Fund III	2014	\$10,000,000	\$4,607,000	46%	\$331,103	\$34,124	\$365,228	\$4,533,434	\$4,898,662	0.08	1.06	N/A
Total		\$15,000,000	\$9,359,071	62%	\$1,845,128	\$864,451	\$2,709,580	\$8,120,077	\$10,829,657	0.29	1.14	

#### Quarterly Analysis:

Target IRR (net) for the life of JCR CRE Finance Fund II is 15%. The expected life for JCR Fund II is through February 2017. \$32,581.81 of capital was called during the quarter. A distribution of \$89,941.80 was made during the quarter. JCR Fund II has made 20 investments to date and is no longer making new investments. The remaining investments are currently meeting or exceeding JCR's pro forma business plans.

Target IRR (net) for the life of JCR CRE Finance Fund III is 15%. The expected life for JCR Fund III is 5 years from the Final Closing, which is anticipated to occur in 2015. \$400,000 of capital was called during the quarter. Distributions totaled \$365,228 during the quarter. All underlying investments are performing as planned.

#### Fees

JCR CRE Finance Fund II

Management Fee: 1.5% per annum on Committed Capital during the investment period. 1.5% per annum on unreturned, Called Capital thereafter. Incentive Fee: 20% after a 9% annual non-compounding Preferred Return and return of all Called Capital.

#### JCR CRE Finance Fund III

Management Fee: 1.5% per annum on Committed Capital during the investment period. 1.5% per annum on unreturned, Called Capital thereafter. Incentive Fee: 20% after a 9% annual non-compounding Preferred Return and return of all Called Capital.

#### Footnotes

<sup>1</sup>Fair Market Value represents all Called Capital plus Net Income or Loss less Capital Distributions and is net of management fees, partnership expenses and carried interest.

<sup>2</sup>Total Market Value is the sum of Total Distributions and Fair Market Value of unrealized investments

<sup>3</sup>Distribution Multiple - measure of Total Distributions paid to the investor relative to the total Called Capital (Realized Return)

<sup>4</sup>Multiple of Called Capital - measure of the Total Distributions paid to investors plus the Fair Market Value of the unrealized investments relative to total Called Capital (Total Return)

<sup>5</sup>Indicated IRR is based on the cash flows that have occurred since inception with the quarter's FMV representing the final cash flow. Final IRR for the Fund(s) will be determined after all investments have been realized and the Fund's life concludes.

Note: Distribution Multiple, Multiple of Called Capital and IRR are net of all fees and expenses



# Southfield Fire & Police Retirement System About This Report

The Board of Trustees of the Southfield Fire and Police Retirement System retained Asset Strategies Portfolio Services, Inc. to evaluate the performance of the external investment managers. LS Investment Advisors, Northern Trust Global Advisors, Loomis Sayles & Company, Morgan Dempsey, 1607 Capital, Brandes, INVESCO, WHV Investment Management, Bradford & Marzec, Nantucket, Prudential Real Estate Investors, and JCR Capital are the investment managers.

Northern Trust invests the Plan's cash and holds various commingled investment funds.

This report was prepared using data compiled from the monthly custodial statements provided by the Northern Trust Company. Asset Strategies does not warrant the accuracy of data provided to us by others, but does attempt to obtain and utilize reliable information.

This report contains analysis of both the total fund and the individual managers' performance over various time periods. The returns calculated by investment managers will occasionally differ (albeit slightly) from the returns calculated by Asset Strategies. This difference is generally explained by any one or a combination of the following: a) managers account for securities purchases, sales, and cash flows on a mid-month basis, while Asset Strategies accounts for transactions on the date of occurrence, b) the pricing sources used by the managers are different from the sources used by the custodian, c) managers report purchases and sales on a trade date basis, while custodial banks generally report on a settlement date basis, d) managers and custodians differ in their method and timing in accounting for accrued income.

Performance for periods greater than one year is annualized and gross-of-fees, unless stated otherwise. Prior investment results are not a guarantee of future performance.



# Southfield Fire & Police Retirement System Investment Policy Summary (amended March 2014)

#### Investment Objectives:

\*To earn an average annual return of 7.75% over rolling fiveyear periods.

\*To earn an average annual, real return of 3.75% after inflation over rolling five-year periods.

\*To meet the assumed actuarial rate of return with a highdegree of probability.

\*To rank in the 50th percentile over twelve month rolling periods and in the 40th percentile over rolling five-year periods, among public employee retirement funds.

#### Managers' Objectives:

\*To exceed their performance return standard with equal or less risk over all three-year periods.

#### Asset Allocation Policy:

Asset Class	<u>Target</u>	<u>Ranges</u>
U.S. Equities	34%	35-70%
Non-U.S. Equities	17%	10-20%
Global Fixed Income	25%	20-50%
Real Estate	14%	0-20%
Alternative Investments	10%	0-20%
Cash Equivalents	0%	0-1%

#### Equity Portfolios:

\*No more than 5% of the portfolio may be invested in the stock of any one company.

\*No more than 10% of the portfolio may be invested in ADRs.

#### Fixed Income Portfolios:

\*No more than 5% of the portfolio may be invested with one issuer, except for U.S. Treasury and Agency securities.
\*No more than 15% of the portfolio in below investment grade.
\*No more than 30% of total assets in non-U.S. dollar denominated securities. At least 75% of any non-U.S. currency exposure must be hedged. May invest beyond the 30% limit in Yankee and Euro issues.

#### Other Portfolio Guidelines:

\*Managers are expected to be fully invested at all times. However, they may raise cash if this is deemed appropriate under the circumstances.

\*Leveraging the portfolio is prohibited.

\*Derivative contracts only as permitted

\*Additional investment policies and guidelines are contained in the formal Statement Investment Policies, Procedures, and Objectives. \*All investment managers should follow State of Michigan laws governing the investment of public retirement plan assets.



# GLOSSARY

Policy Index:	the expected performance result each period, calculated using the asset mix targets x the market index returns			
Manager Peer Group:	a relative performance benchmark consisting of a group of managers with similar investment styles, philosophies, and processes			
Risk:	the variation of a portfolio's returns around its average return over the specified period (standard deviation)			
Blue-Chip Stocks:	generally large stable companies that have consistent earnings and usually have long-term growth potential			
	the Dow Jones Industrial Average of 30 stocks is considered a blue chip index			
Cyclical Stocks:	generally stocks whose prices and earnings fluctuate with the business cycle			
	examples include automotive manufacturers, steel producers, and textile operations			
"Large Cap" Stocks:	stocks of companies with a market capitalization (the total value of a company's outstanding stock) of more than \$12 billion			
(Large-Capitalization)	generally stocks that make up the Dow Jones Industrial Average, the S&P 500, and the Russell 1000			
"Mid Cap" Stocks:	stocks of companies with a market capitalization (the total value of a company's outstanding stock) of between \$2 and 12 billion			
(Medium-Capitalization)	generally stocks that make up the S&P 400 and the Russell 2500			
"Small Cap" Stocks:	stocks of companies with a market capitalization (the total value of a company's outstanding stock) of less than \$2 billion			
(Small-Capitalization)	generally stocks that make up the S&P 600 and the Russell 2000			
Growth Stocks:	stocks of companies that have experienced above-average earnings growth and are expected to continue such growth			
	these stocks often sell at high P/E ratios examples include high-tech, healthcare, and financial services companies			
Value Stocks:	stocks that are undervalued on a historical basis typically characterized by low P/E ratios and higher than average (dividend) yields			
Equity Sector Composition:				
Energy:	energy equipment and services and oil/gas explorations, manufacture, and distribution industries			
Materials:	chemicals, construction materials, constainers & packaging, metals & mining, and paper & forest prooducts industries			
<b>Consumer Discretionary:</b>	automobiles and components, consumer durables and apparel, hotels/restaurants and leisure, media, and retail industries			
Consumer Staples:	food and drug retailing, food/beverage and tobacco, and household/personal products industries			
Healthcare:	healthcare equipment and services, pharmaceuticals, and biotech industries			
Financials:	banks, diversified financials, insurance, and real estate industries			
Information Technology:	software and services, computer hardware, and networking equipment industries			
Telecommunications:	diversified hard-wire and wireless telecommunications and services industries			
Utilities:	electric, gas, water, nuclear, and multi-utilities industries			
Fixed Income Sector Composit	tion:			
Corporate:	debt obligations of coporations secured by collateral and/or the creditworthiness of the issuing corporation			
	sub-sectors include Finance, Industrial, Transportation, Utilities, CBO's, and Asset-backed			
Mortgage-backed:	securities backed by public and private mortgage pools investors receive the monthly mortgage payments less any administrative fees,			
	including interest, principal, and prepayments on the mortgage pool these instruments are typically issued by a federal or governmental agency			
Treasuries:	debt obligations of the U.S. government secured by its full faith and credit issued at various schedules and maturities			
Maturity:	date when the principal or stated value of a fixed income security becomes due and payable in full to the bondholder(s)			
Yield:	the return to a bondholder who holds a bond security under it matures			
Yield-to-Maturity:	the internal rate of return on a bond bought at the current price and held to maturity this assumes that coupon income is reinvested at the Y-t-M			



# GLOSSARY (continued)

#### Risk Measure and Risk Statistics Summary Exhibits:

Historical Beta:	a measure of the volatility of the portfolio in comparison to its benchmark also considered to be a measure of the systematic risk of a portfolio
Historical Alpha:	the excess return of the portfolio relative to the return of its benchmark (due to the manager's security and/or sector selections)
R-Squared:	a measure that represents the percentage of a portfolio's movement that can be explained by movement in its benchmark index
Standard Deviation:	a statistical measure of portfolio risk it reflects the average deviation of the observations from their historical mean
Tracking Error:	the divergence between the price behavior of the portfolio and the price behavior of its benchmark
Sharpe Ratio:	a risk-adjusted measure of performance the higher, the better the portfolio's return gained per unit of risk taken
Treynor Ratio:	measures the excess return per unit of systematic "market" risk taken in a portfolio
Information Ratio:	measures the excess return per unit of residual "non-market" (specific to the manager) risk in a portfolio
Residual Risk:	the unsystematic, firm-specific, or diversifiable risk of a security or portfolio
Downside Risk:	differentiates between "good" risk (upside olatility) and "bad" risk (downside volatility)
Up Market Capture Ratio:	the percentage of the total market movement achieved by the manager during a period in which the benchmark performance increases
Down Market Capture Ratio:	the percentage of the total market movement achieved by the manager during a period in which the benchmark performance decreases
Batting Average:	a measure that represents an investment manager's ability to meet or beat an index

